Sheila R. Cizauskas            HIGHLY CONFIDENTIAL            March 10, 20
                                     Boston, MA

10

| | | | | |
|---|---|---|---|---|
| 107:12 | 103:2,13 105:7 | 104:19 105:11 | 165:3 175:5 | **flat** 21:21 231:3 |
| **Fallon's** 105:4 | 112:20 113:9,11 | 109:2,6,16,17 | 178:15 179:4,8 | **Floor** 3:7,17 |
| **falls** 154:16 | 113:11 115:1,2 | 111:16 112:3,4,8 | 179:14 180:4 | **flow** 90:13 |
| **familiar** 17:9,11 | 123:11,15 124:1 | 112:15 113:7 | 181:15 182:11,15 | **focal** 142:7,11 |
| 50:8 68:14 | 124:21 125:12,15 | 185:12 | 186:20 187:2,3 | 143:2 |
| 114:15 121:15 | 126:15,17 127:5 | **fee-for-service-b...** | 210:9,16 217:1 | **focus** 39:18 |
| 166:16,20 178:2 | 128:5 131:21 | 99:16 | 217:11 222:12,15 | **focused** 39:21 |
| 181:5,11 184:15 | 132:2,12,18 | **fee-schedule** 166:4 | **financially** 237:22 | **focusing** 137:20 |
| . 225:11 230:10 | 133:4 141:12 | **fell** 130:12 | **find** 132:16 136:3 | **folders** 162:11 |
| 233:4,10 | 142:3,4,9,18 | **felt** 172:1,4 | 158:15 204:16 | **folks** 230:10 |
| **familiarity** 59:20 | 143:11,18 144:2 | **Fewer** 137:1 | **finding** 133:21 | **follow** 55:3 164:1C |
| 228:1 | 145:1,11,12,19 | **fields** 91:20 | **findings** 187:5 | 198:21 199:10 |
| **familiarize** 182:6 | 146:1,6,10,14 | **fieldwork** 17:4 | **fine** 8:18 | 202:1 |
| **far** 32:18 33:1 | 147:4,13,17,21 | **figure** 201:22 | **first** 8:7 11:8 31:8 | **followed** 23:2 |
| 61:15,15 63:17 | 148:3,21 149:7 | **file** 196:20 206:14 | 44:22 46:1 75:4 | 177:14 |
| 81:15 147:7 | 150:15 152:2 | **files** 158:14,18,21 | 83:1 93:18 94:16 | **following** 17:6 |
| 160:10 176:4,10 | 154:9 157:18 | 159:14 160:1,8 | 95:12 98:13 | 176:15 178:7 |
| 177:6 211:11 | 163:13,19 164:4 | 161:4,9 162:1 | 99:14,18 102:9 | **follows** 8:8 121:1 |
| **feasible** 27:15 | 165:4,10,14,15,18 | 163:5,6,9,11 | 102:17 107:3,12 | **foregoing** 236:1 |
| 168:9,12 169:15 | 166:6 167:19 | 164:10 194:2 | 110:2 114:9,17 | **forget** 132:14 173: |
| **February** 151:13 | 170:18 172:7 | 195:19,21,22 | 115:20 117:1,1 | **Forgive** 173:1 |
| **Federal** 2:4 | 173:19 175:6 | 225:22 226:1 | 123:22 126:18,21 | **forgot** 8:11 23:17 |
| **fee** 18:20 19:21 | 176:2 177:1 | 227:6 | 127:1 128:12 | **form** 36:17 156:19 |
| 20:5,5,6,7,9 21:8 | 183:3,19 184:2,5 | **fill** 40:18 90:2,6 | 129:17 130:16 | **formal** 33:17 |
| 21:17 23:12,13 | 184:6,10,13 | **final** 71:18 146:13 | 132:5 133:3 | 153:17 |
| 23:14,15,20 26:7 | 186:19 187:1,7 | 153:3 222:16,19 | 154:21 170:12 | **formality** 9:3 |
| 34:10,21 35:13 | 188:8,16 191:21 | **finally** 131:12 | 175:17 177:5,11 | **formally** 176:3 |
| 35:17,22 36:4,21 | 192:1,3,7 200:1 | **finance** 13:17 | 177:12 181:2 | **formed** 71:1 |
| 38:15 43:2 46:11 | 200:14,18 201:12 | 30:13 39:6 | 189:12 190:1 | **former** 226:10 |
| 46:22 47:17,21 | 202:4 204:10 | 128:11,18 157:14 | 196:6 197:11,20 | **formula** 145:15 |
| 48:7 49:1,4,8,9 | 208:5,12 224:17 | 173:4 179:22 | 202:8 206:21 | **formulate** 226:13 |
| 49:11,11 51:5,8 | 225:14 227:18 | 180:7 185:5,21 | 208:13,21 209:5 | **forth** 21:12 |
| 51:12,13 52:10 | **feeling** 210:10 | 186:1 | 219:11,15 226:6 | **forward** 223:9 |
| 52:12,13,21,22 | **fees** 20:11 | **finances** 215:12 | **firsthand** 58:12 | **found** 40:18 |
| 53:9,19 63:1 65:3 | **fee-for-service** | **financial** 12:1 | **first-year** 204:6 | **four** 26:2 45:15 |
| 66:18 67:2,4,11 | 38:22 39:4 47:18 | 88:20 111:4 | **fiscal** 191:18,19 | 69:4 91:13 |
| 67:13 70:4,14 | 47:22 48:7 49:1 | 127:18,19,22 | 214:14 | 100:17 104:14 |
| 71:9,16 72:15 | 63:2 64:17,20,21 | 128:8 129:21 | **fits** 180:14 | 148:16 197:22 |
| 74:1,4,5,8 80:20 | 65:8 66:6 67:18 | 130:2,17 131:4 | **five** 11:4 147:14 | **Fournier** 128:20 |
| 81:1,3 97:22 98:1 | 67:21 74:8,12 | 152:19,20 153:14 | 148:10,15 180:22 | **fourth** 3:7 93:4 |
| 98:6,9 99:4,5,21 | 95:15 98:22 99:1 | 154:19 157:20 | **five-year** 148:17 | 214:11 |
| 100:8 101:21 | 100:21 102:10 | 158:5 164:5 | **fixed** 47:5 | **four-page** 207:15 |

Sheila R. Cizauskas                    HIGHLY CONFIDENTIAL                    March 10, 200
                                              Boston, MA

**four-year** 13:12
   189:17
**Fox** 180:15 186:7
**frame** 49:13 73:20
   76:12,19 77:5
   78:10 104:7
   122:16 209:1
   214:8,10
**Framingham** 13:11
**frequently** 162:16
   198:14
**Friday** 1:21 2:10
   159:3
**full** 13:8 14:16
   101:17 191:17
**fully** 109:10
**fully-insured** 109:5
   109:9
**full-time** 33:4
**function** 25:21
   38:1 92:3 180:9
   230:15
**fund** 86:21
**funding** 212:2
   214:12 224:3
**further** 9:17 22:13
   177:2 228:6
   235:2 237:17,20
**future** 204:16,17
**FY** 191:16

───────── **G** ─────────

**G** 7:4
**gain** 57:14
**gained** 42:13 43:7
**Gap** 230:16
**Gap-type** 230:12
**general** 24:9 28:19
   51:17 59:21 84:8
   87:6 96:6 98:1
   107:20 213:6
**generalized** 75:22
**generally** 17:9

19:14 24:4,20
   41:10 48:11 65:3
   78:8 97:9 107:16
   112:17 113:17
   125:6 146:21
   156:15 225:11
   229:16
**generated** 71:13
   138:13,14 154:12
   154:19 155:3,5
   156:10 158:10
   205:8
**generation** 93:15
**George** 5:15 7:2
**gesture** 216:6,17
**getting** 102:3 221:2
**give** 28:6 30:1 48:3
   167:20
**given** 48:8 121:21
   122:8 131:19
   135:4 143:15
   168:4 179:6
   237:14
**giving** 81:7
**global** 31:17 39:14
   61:8,19 97:19
   98:4,8,20 101:3
   104:20,22 105:5
   105:10 106:2
   107:17,22 109:15
   193:11,21 213:1
**go** 12:21 16:22
   22:13 25:7 40:17
   44:10 69:14
   73:11 80:4
   127:16 138:17
   147:1 160:6,11
   162:15 171:21
   194:2 195:13
   196:19 204:20
   210:12 218:18
**goal** 53:2 54:7 65:6

76:8 86:19 218:9
**goals** 29:14,20 83:9
   83:9,10,13 85:5
   86:12,21 87:3
   89:3,5 231:11
**going** 9:17 26:22
   56:4 72:22 73:14
   85:19 93:12 99:8
   171:1 204:19
   221:13 223:8,9
**good** 8:4,5 151:1
   153:20 200:1
**goodwill** 216:18
**govern** 35:14
**government** 216:20
   217:3,12,19
   218:2
**governs** 96:17
   97:14
**GPIP** 69:2,8 90:22
   91:11,16 92:1,10
   92:10 100:19
   224:16
**grade** 211:11
**Graduate** 14:1
**graduated** 9:20
   14:12,14
**Grand** 5:6
**granting** 83:11
   88:19
**Great** 27:1,1,3,4
   30:2
**greater** 28:7,11
   30:1 35:9 37:14
   37:17,19 52:15
   55:12
**Greenwich** 35:8
**grew** 71:17
**ground** 83:10
**group** 47:6 50:13
   61:4 64:22 68:18
   68:18,19 69:1

75:7,7 78:6,11
   86:3,7 87:12,16
   88:15 92:3 96:17
   96:17 97:4
   103:13 127:4,10
   127:11,12,14,16
   128:1,8 129:22
   130:3,17 131:5
   131:22 132:2,12
   133:13,18 135:20
   135:22 143:12
   146:15 149:18
   152:3,5,9,13,19
   152:20 153:15,18
   154:22 155:1,9
   155:13,22 156:6
   156:7,8,18 157:5
   157:8,19,21
   158:1,5 163:13
   163:16,19 164:4
   164:6 167:4,6,20
   168:21 169:5
   172:7,8,14,18
   173:8,20 175:6
   176:2 177:1
   178:15,16,19
   179:4,9,15,21
   180:5,9,10,17
   181:1,16 182:12
   182:18 183:3,20
   183:22 186:19,21
   187:1,4,7 188:8
   188:16 192:2,7
   192:10 193:17
   194:18 196:15
   197:22 200:14,19
   204:11 210:15
   222:13,15
**grouped** 169:20
**grouping** 167:4
   169:12
**groups** 17:12 35:21

36:2 48:12 61:3
   64:11 68:20 78:2
   79:9 82:11 85:1
   104:5 154:22
   185:11 207:14
**group's** 154:9,13
   172:16 173:11
**growing** 231:21
**grown** 101:11
**Guardian** 27:1,5
**guess** 65:5,12 66:21
   100:1,13 139:1
**guiding** 84:8

───────── **H** ─────────

**H** 6:9
**Hagens** 3:3 7:22
**half** 65:9,10 67:22
   132:21
**hand** 238:4
**handheld** 84:5
**handle** 74:11
   113:15 149:18
   165:14 170:7
   234:2,5,8
**handled** 42:1 81:3
   81:4
**handling** 15:7
**happen** 75:2
**happened** 71:12
   110:19 112:2
   138:22 156:15
   171:4
**happens** 94:8
**happy** 55:21
   176:20,20 204:19
**hard** 155:14 163:9
**hardship** 54:4
**Hardy** 5:4 7:16
**Hartford** 10:16,18
   10:19
**Harvard** 44:11,12
   44:18 45:11 46:8

Sheila R. Cizauskas                HIGHLY CONFIDENTIAL                March 10, 20
                                        Boston, MA

12

Sheila R. Cizauskas          HIGHLY CONFIDENTIAL          March 10, 200
                                  Boston, MA

Sheila R. Cizauskas             HIGHLY CONFIDENTIAL              March 10, 20
                                     Boston, MA

14

| | | | | |
|---|---|---|---|---|
| **Jersey** 30:18 40:21 | 232:20 | 171:6,16 173:16 | **largely** 35:5 | 39:15,17,22 40:1 |
| 40:22 42:6 | **kinds** 95:1 | 174:7,12,15 | **larger** 67:4 | 41:22 42:2 43:22 |
| **JHACO** 93:10,20 | **knew** 61:15 169:14 | 175:15 176:8,18 | **lasting** 40:19 | 48:15,15,17 |
| 93:20 | **knocking** 17:4 | 177:12,18 178:12 | **late** 49:13 70:20 | 52:17 54:2 55:7 |
| **job** 9:6 12:14 13:8 | **know** 13:4 17:3 | 179:5 182:16 | 123:18,21 130:13 | 75:8,18 85:13 |
| 31:9 44:18,22 | 19:5,7,12,21 | 185:14,18,19 | 130:18 137:5 | 103:1 135:2,2,3 |
| 229:16 | 20:21 21:16 | 186:1 187:8,16 | 139:7 170:13 | 138:15 157:17 |
| **jobs** 44:8 | 22:15 23:2 32:18 | 191:7,9 193:5 | **lead** 179:21 198:21 | 166:4 211:12 |
| **Jodi** 2:5 7:11 237:5 | 33:16,18 34:20 | 195:9 196:3,19 | 199:10 | 213:1 218:22 |
| 238:10 | 34:21 35:12 37:1 | 198:4 200:7 | **leader** 116:17 | 223:10 |
| **John** 129:5 186:22 | 37:5 38:14,15,19 | 204:19,20 205:1 | **leaders** 127:10,11 | **leverage** 28:7,11 |
| 203:19,21 204:1 | 43:20 49:12,17 | 205:2 210:18 | 127:14 | **liability** 110:8,10 |
| 204:2 226:11 | 49:19,21 51:3,6 | 211:17 213:5,11 | **leadership** 70:13 | 110:14,16 111:6 |
| **Johnson** 2:3,3 4:21 | 52:8 56:15,19 | 213:11,13,19,21 | 72:20 | 111:9,13,18 |
| 4:21 7:15,15 | 57:6 58:13 59:7 | 214:20 217:15,22 | **learn** 114:2,5 | 112:6,7 |
| **join** 18:14 180:9 | 59:17 60:3,8,11 | 217:22 218:1,7 | **learning** 50:6 | **liaise** 33:8 |
| **joined** 19:18 32:15 | 60:14 71:20,22 | 218:12 219:4 | **leave** 42:21 100:16 | **Libares** 5:15 7:2 |
| 99:14,18 179:11 | 72:12 73:2,6 | 221:17 222:10 | 180:10,10 | **license** 11:7 |
| 179:15 181:2 | 74:14,17,19 76:4 | 223:7 225:9,9 | **leaving** 66:16 82:12 | **Licensed** 9:21 10:7 |
| **joining** 110:15 | 76:20 77:1 83:16 | 227:3,5,21 | 164:21 | **limited** 16:12 59:1. |
| 118:11 | 84:7 85:13 88:9 | 228:15,16 229:2 | **led** 114:10 179:16 | 60:2 167:3 |
| **journal** 175:14 | 88:13 92:13 93:1 | 229:13,18 231:2 | 210:3 | **line** 198:22 |
| **July** 187:19 189:5 | 93:2 94:1,3,4,16 | 231:20 234:6,6,8 | **left** 8:14 13:7 45:16 | **lines** 109:6 |
| **J-Code** 59:18 60:5 | 95:6 96:5 97:8 | 234:22 | 79:6 205:1,9 | **linked** 99:5 119:4 |
| 60:12 | 99:18,19,22 | **knowing** 19:16 | **legal** 7:3,4 | 189:15 190:15 |
| **J-codes** 59:13,21 | 101:16,16 105:15 | **knowledge** 58:12 | **legalistic** 88:14 | **list** 17:2 19:3 80:8 |
| 93:19 | 107:14,15,20 | 59:15 60:2 69:15 | **legislation** 223:8 | 128:21 180:12 |
| **J-H-A-C-O** 93:21 | 111:1,12,12 | 123:5 167:8 | **length** 15:12,14 | **listed** 187:22 |
| | 114:4 115:7,14 | 185:6 | **lesser** 37:15 | **lists** 220:13 |
| **K** | 115:16 117:5,14 | **Kowalski** 128:19 | **letter** 76:2 164:10 | **litigation** 1:8 7:9 |
| **Kansas** 5:7 | 117:16 118:14,16 | 129:5 | **let's** 12:21 14:17 | 114:13,14 158:19 |
| **Kaplan** 2:9 3:13 | 118:20 119:8,13 | | 27:1 46:1 55:10 | 158:22 159:15 |
| 7:19 | 119:22 120:13,18 | **L** | 56:1 66:14 67:20 | 161:10 |
| **keep** 53:2 54:7 | 121:4,10,10,12,20 | **L** 3:15 | 68:5,5 75:4 80:8 | **little** 70:10 101:11 |
| 154:22 223:5 | 122:11,17 123:1 | **lab** 89:17,18 | 80:8,8 89:17 | 102:4 103:8 |
| 232:4 | 125:5 127:1 | 184:10 | 95:22 96:1 98:12 | 137:13,18 171:2: |
| **Key** 189:9 | 130:6,7,11 | **laid** 208:19 | 98:12,13 99:9 | **live** 64:1 |
| **KHRQ** 94:12 | 131:13 133:1 | **Landmark** 4:6 | 100:16 103:10 | **LLP** 3:4 4:15 |
| **Killion** 129:5,8 | 136:6,20 147:5 | **large** 17:12 22:10 | 106:12 120:7 | **lobby** 217:19 218:: |
| 186:22 204:1,3 | 153:6 155:10 | 45:21 53:1 60:20 | 130:10 159:6 | **lobbying** 217:2,12 |
| 226:11 | 163:7 165:17 | 61:1 75:7 78:2,5 | 160:11 227:9 | **locate** 196:3 |
| **kind** 59:5 96:18 | 166:6,13 171:4,5 | 82:11 207:12 | **level** 37:21 39:14 | **located** 42:3 159:1 |
| 110:20 176:19 | | 210:18 232:3 | | |

Henderson Legal Services
(202) 220-4158

Sheila R. Cizauskas          HIGHLY CONFIDENTIAL          March 10, 200
                                    Boston, MA

logistical 80:1
  146:19 152:10
  159:19 164:19,22
logistically 82:15
  162:4
long 9:9,11 12:11
  12:11 14:19
  25:15 30:10,15
  44:12 45:3,14
  72:19 73:14,22
  91:11 92:21 95:2
  95:7 116:22
  147:10 148:13,14
  165:17 178:11,18
  184:13 210:13
longer 15:12
longest 148:17
look 27:7 39:20
  66:14 70:14 71:8
  72:15 87:4 99:9
  112:22 127:5
  133:5,7 135:5
  136:10 158:16
  172:2,5 193:4
  194:5 196:20
  201:6 205:16
  222:8 226:6
  231:19 234:16
looked 52:13 71:14
  132:13 135:17,20
  141:16,21 171:12
  190:2 206:22
  212:18 217:10,15
  225:18
looking 29:6 55:8
  72:21 142:18
  216:15,16,19,21
  216:22 220:12
  221:13 222:9
looks 194:14
  200:20,21 202:21
lost 214:9

lot 17:4 71:6,13
  95:18 123:19
  169:14 170:18,22
  171:8 177:9
  184:14 210:2,2
  228:17,18
lower 95:15 134:12
  136:8,14,22
  140:17
lower-of 227:18
  234:14
lowest 28:22
lunch 153:20
L.L.P 2:9 3:14 5:4

———————————
M
MA 3:8,18 4:8
Main 3:6
Maine 15:20 16:9,9
  17:1,9,15 20:4,13
  22:8,10,12,19
  23:6 31:10
maintain 162:11,14
maintained 106:7
maintains 219:19
major 13:17 20:19
  22:15 82:1
  200:20
majority 18:1 48:4
  62:12,21 63:10
  67:1 99:21 108:7
  137:3 138:3
  140:9 142:14
  143:6
making 11:20
  18:13 22:21 23:3
  32:20 54:1 82:15
  143:20 144:10
  146:20 152:11,14
  166:3 169:17
  215:18,21 219:6
  222:4,21 226:15
mammography

83:16
manage 28:1 30:17
  40:21 83:5
managed 17:6,9
  18:5 25:22 30:7
  30:10,21 31:2,4,5
  31:7,8 34:8 40:11
  40:14,15 41:3,4,7
  41:11,19,21 45:9
  94:10 184:18
  203:6
management 14:2
  72:9 173:7
  182:15
manager 30:22
  45:2,5 46:2 60:15
  62:12 172:21
  173:6
managing 41:16,21
  45:5,7 46:3,6
  54:1,2 172:18
mandate 72:8,9,13
Mangi 4:16 6:5
  7:14,14 8:4,17
  9:1,2 69:16
  106:12 135:14
  153:20 159:6,22
  160:3,11,18
  164:8 181:20
  183:8 186:11
  197:16 200:3
  205:3 206:6,12
  206:16 228:6
Manhattan 30:17
  30:22 40:15 41:1
manipulated 55:2
manner 11:11 28:5
  148:5 167:22
map 17:2
March 1:21 2:11
  7:6 195:5 237:8
  238:5

margin 59:4
  189:14 190:3,22
mark 128:19 129:4
  159:6 181:20
  197:16
marked 159:8,11
  182:1 187:13
  193:1,3 197:18
  200:4 201:2
  205:5 206:19
  225:17
market 20:10
  21:17 26:10,14
  28:18 38:1,4 42:7
  43:10,12 44:2
  51:22
marketplace 18:4
  24:20 25:22 28:7
  120:17
markets 30:18
married 10:15
Marrone 172:13
  173:12 186:22
  200:10,11,12
Marrone's 173:13
Mary 204:20
Massachusetts 1:2
  1:20 2:8,10 3:22
  4:4,11 7:11,20
  8:3 9:8,12 16:4
  42:4 44:15 45:8
  63:19,22 69:10
  82:21 86:2 90:16
  91:8 92:7 95:13
  99:11 100:4
  101:5 104:8
  106:2 107:5,13
  107:15 113:17
  117:15 118:15
  121:1,8 123:1,22
  124:6 125:21
  134:5 137:4

139:9 147:15
  160:21 176:15
  181:6 184:22
  185:1 195:20
  198:20 199:10
  209:19 210:14
  212:15 214:17
  215:1,5,11,19
  216:10 217:7,18
  219:5,12,18
  226:18 227:16
  233:6,17 237:1,6
  238:13
master 10:1 32:2
master's 14:11
match 215:22
math 220:19
matter 28:19 51:17
  73:3 74:20 76:20
  142:12 174:17
maximize 29:7
maximum 78:15
  221:1
MBA 14:2,4,6
Meade 213:16
  217:19 218:9
Meade's 213:17
mean 18:21 24:11
  27:13,14 43:12
  44:3 48:17 52:20
  54:5 61:1 64:12
  64:19 78:21
  79:12,21 81:18
  88:9 93:14 96:11
  97:19 109:8
  110:13 121:10
  122:15,16 123:14
  133:7 134:15
  166:19 192:21
  198:13 206:14,16
  208:22 211:5
  230:1 233:11

Sheila R. Cizauskas HIGHLY CONFIDENTIAL March 10, 20
Boston, MA

16

| | | | | |
|---|---|---|---|---|
| meaning 105:14 | 132:13 167:13,22 | memorialized | 133:16,19 134:3 | minor 13:18 |
| meant 178:9 | 168:7 169:8,17 | 157:19 158:4 | 134:6,8,9,10 | minus 206:2 |
| measure 90:1,16 | 173:21 175:7 | memory 34:17 | 136:18,19 137:6 | minutes 154:21,22 |
| 93:11 94:7,20 | 176:9,16 177:14 | 199:8 | 138:9,15,17 | 187:19 |
| measured 87:20 | 178:7 184:18,21 | mental 62:5 | 140:12,22 141:18 | missed 181:18 |
| 89:13,16,20 91:3 | 201:15,20 202:5 | mentioned 12:5 | 143:5 145:5 | Mizell 5:5 6:6 7:16 |
| measurement 89:9 | 203:6 230:3,4,5,8 | 16:7 19:20 60:19 | 148:7 151:5,19 | 7:16 228:10,12 |
| measures 83:15 | 230:11,15,19,21 | 77:14 80:12 83:1 | 152:7 154:17 | 235:2 |
| 93:9,11 94:5,21 | Medicare's 121:6 | 87:11 95:13 | 168:11 169:11,19 | MO 5:7 |
| 144:7 | 198:21 199:10 | 117:11 175:3 | 170:8 171:1,7 | model 47:4 61:21 |
| measuring 93:10 | medicine 209:14 | 232:10 | 173:22 174:5 | 66:7,18 68:18 |
| 93:19 | meeting 17:4 | mentioning 176:9 | 177:8,11,13,15,16 | 84:19,21,22 85:3 |
| mechanical 80:2 | 154:21 156:2 | menu 162:6,18 | 181:7 182:13 | 85:19 86:22 |
| mechanism 76:4 | 169:3 179:6 | merely 55:18 89:1 | 183:15 198:12,21 | 87:11,14 88:3 |
| 111:5 | 181:15,17 187:20 | 152:9 | 202:12,13,16,17 | 96:6 97:3,11 98:9 |
| mechanisms 76:5 | 188:12,20,22 | merger 118:8 | 202:18,20 204:7 | 98:11,20,21 |
| Med 233:10 | 189:5 192:15 | Merit 2:7 | 211:20 216:8 | 103:21 104:18,19 |
| Medi 230:11,16 | 233:14 | met 31:14 89:4 | methods 80:13 | 104:20 106:3 |
| Medicaid 167:14 | meetings 36:1,7,8 | method 47:16 | Michael 200:9 | 108:15 116:20 |
| 212:2,6,11,16,22 | 71:6 129:10 | 58:11 59:14 | mid 13:2,7 | 117:6 118:2,5,6 |
| 213:2,6,8 214:15 | 156:16 172:20 | 103:4 | Middlesex 237:2 | 118:10,15,19 |
| 214:17 215:4,10 | 181:15 188:15 | methodologies | Mike 172:13 | models 47:13 61:7 |
| 215:13,16 216:10 | member 71:4,5 | 39:2 46:20 59:10 | 173:12 186:22 | 102:20 103:21 |
| 217:3,13,20 | 102:11 129:8 | 80:17 105:12 | 197:21 199:22 | moment 14:17 |
| 218:14,17 219:6 | 178:16,18 180:4 | 199:11 | 202:17 | 66:17 69:11 |
| 219:12 220:8,16 | 180:17 187:2 | methodology 20:21 | Miller 2:9 3:13 | 100:16 138:20 |
| 221:3,11,15,22 | members 19:13 | 37:4,8,11 38:12 | 7:19 | 164:22 194:19 |
| 222:5,17 223:4,9 | 48:18 71:14 | 42:7 46:8 47:16 | million 201:15,22 | 219:9 |
| 223:22 | 124:8,16 125:17 | 49:3,22 50:16 | 202:14,19 203:2 | Monday 159:4 |
| medical 61:17,21 | 126:3 144:20 | 53:5,10 54:6 56:2 | 203:15,18 209:5 | money 18:19,22 |
| 86:19 87:21,22 | 156:7 180:18 | 70:5 73:16 79:5 | 209:10,16,17,22 | 28:13 142:15 |
| 88:2,4 89:9 | 181:1 185:2,16 | 82:16 97:20 98:5 | 210:21 212:2 | monitor 229:15 |
| 103:17,22 193:15 | 186:18,20 | 103:2,8 109:21 | 213:22 214:12 | month 114:8 |
| 193:16,16 194:17 | membership 18:15 | 110:2 111:17 | Milton 205:21 | monthly 231:1 |
| 194:17,21 196:8 | 22:17 28:18 | 112:15,17,19 | mind 51:2 100:14 | months 73:5,7 |
| 196:11,15 197:4 | 48:14,15,15,17 | 113:4,8,22 114:3 | 135:14 178:10 | 74:20 76:21 |
| 197:7 | 179:8 | 114:6,10 115:10 | 183:8 | 174:18 |
| Medicare 37:3,7,10 | membership's | 115:16 117:9 | mine 204:14 | Moorehead 116:17 |
| 37:15,19,22 38:5 | 180:21 | 123:3,8,10,17,20 | Minimally 162:13 | morning 8:4,5 |
| 42:11 50:17 | memoranda 155:5 | 125:11,14 126:4 | minimize 52:17 | 82:19 160:5,22 |
| 51:13,19 52:1 | 155:8 | 126:10 128:5 | minimum 48:18 | 203:20 229:3 |
| 121:1,11,12 | memorialize 8:16 | 130:19 132:13,16 | 78:12 220:22 | 231:6 232:11 |

others 15:10
otivation 211:9
otive 211:14
ove 50:15 100:9
.32:17 141:17
.42:3 143:18
.45:1 165:11
.74:9,21 175:18
.77:2,8,10,12
81:7 182:12
.83:15 184:4
:08:5 211:19
oved 40:20 63:21
03:13 105:7
oving 52:21 53:9
'2:17 104:12
09:20 115:19
17:9 137:5
43:5 144:4,5
73:21 177:14
:01:12 202:3,12
RIs 87:10
ulrey 197:22
98:10 199:22
ulti 150:4
ultiple 51:16 76:5
.0:22
ultiplier 37:8
:2:10 50:17,18
0:19,22 51:6,8
ulti-specialty
5:7
ulti-year 112:10
50:4 188:4

**N**

:1
me 7:2 69:14
1:10 127:16
31:19 192:16
04:22 206:8
mes 128:9,15
63:5

national 12:17
  25:10,21 27:16
  27:17 93:14
necessarily 56:11
  71:4 137:12
  210:5,11
necessary 37:20
  43:13 44:5 48:18
  129:7 161:8
necessitating 54:18
need 19:8,9 24:6
  79:14 96:9
  106:11 138:17
  210:10 212:19
  234:16
needed 27:17 79:15
  80:9,12 166:14
needs 203:3
negotiate 24:6 28:6
  28:12,21 34:4
  73:22 79:1 82:11
  86:9
negotiated 32:10
  38:21 74:4
  124:13 144:16
  216:5 219:15
negotiates 96:20
negotiating 26:6
  38:16 62:22
  143:21 145:18
  157:10 165:6
  185:10
negotiation 24:5
  25:5 29:15,19
  35:20 36:3 42:22
  75:6,18 77:7,16
  107:6 136:2
  137:14,17 138:1
  143:14 144:5,6
  144:10,18 145:2
  145:4,21 146:8
  157:15 200:22

201:13 211:11
  214:4 224:4
negotiations 24:4
  42:2 77:18
  146:21 164:20,21
negotiators 143:15
  144:22 157:9
neither 237:17
nephrologists
  92:18
net 137:9
network 15:20,22
  16:3,8,9,15,22
  17:15 18:14 19:9
  19:11 20:12,14
  20:18 22:7,10,16
  22:19 25:13 26:6
  27:16,17,19 28:1
  28:4 29:2 30:9
  31:15 34:9 41:1,1
  41:8 43:14 44:4
  74:6 76:1 87:16
  87:17 97:3 125:6
  198:11 199:11
  207:11 209:15
  210:20 229:4
  231:19 232:2
networks 26:1,10
  26:14 27:11 31:1
  41:16 46:3,5,6
neutral 143:19
never 74:13 117:11
  205:15,20 229:13
  229:18
new 4:18 16:15
  18:4 30:17,18
  35:7,8 40:20,22
  41:1 42:3,6,6
  46:4 73:16 74:1,4
  79:5 80:20 84:22
  93:16 105:2,4
  111:22 112:11

124:21 125:11,15
  128:4 145:1,11
  146:6,10 147:1,3
  147:12 152:7
  171:14,15,16
  177:8 178:13
  184:11
newsletters 233:19
Nicholas 5:5 7:16
nine 27:3 29:22
Nmizell@hb.com
  5:9
nods 68:2 98:15
  139:13 170:14
  181:9 224:9
nominal 67:8
normally 212:19
north 22:13 45:7
northern 30:18
  40:22 45:2,6 46:2
  60:16 62:12
Northwest 7:5
notably 226:14
Notargiacomo 3:5
  7:21,21
Notary 2:5 236:15
  237:5 238:11
noted 236:3
noticeable 101:20
notification 225:14
November 203:12
number 22:14
  29:11 48:3,18
  51:4,15 93:2
  99:10,19 122:9
  135:22 140:16,19
  148:11,12 160:20
  202:17 203:4,5
  216:2,3,4,5
  221:14
numbered 161:1
  194:6 195:1

206:7 208:8
  224:7
numbers 62:1
  113:22 122:5
  139:22 140:17
  156:21 203:20
  206:4,4 220:12
  221:5
nurse 9:21 10:7,10
  10:11,22 11:3,10
  92:13
nursing 9:21 10:3
  10:14 11:12
NY 4:18

**O**

oath 7:13 237:10
OB 15:9,16
object 164:12
objection 9:1 25:3
  26:18 28:9,15
  29:3,9,16 30:3
  36:22 38:9 43:1
  43:18 48:2,10
  52:3 53:6,20 54:9
  54:19 55:16 56:9
  58:14 60:1,7,13
  61:18 62:3 63:13
  63:16 66:2,20
  67:3,9 73:18
  74:10 75:13
  76:18,22 77:12
  77:22 79:11,19
  80:5 81:5,17 82:3
  82:8,17 87:8 88:8
  88:21 101:6,15
  102:1 103:19
  105:13 106:5
  107:19 108:2,8
  111:11 112:9
  119:7 120:5,12
  120:19 121:9
  122:10 126:5,14

Sheila R. Cizauskas          HIGHLY CONFIDENTIAL          March 10, 20
                                  Boston, MA

18

| | | | | |
|---|---|---|---|---|
| 130:5,21 134:14 | 223:3 | 47:12 49:14 | oncologists 55:10 | 211:10 |
| 134:18 135:9 | **offered** 23:5 24:2 | 51:11 55:6,10,22 | 55:11,17,20 | **organizations** 99:2 |
| 136:9,17 137:11 | 36:17 38:6 42:21 | 56:15 59:20 | 92:17 | 108:15 |
| 138:10 140:13 | 48:11 66:12 | 60:10 61:20 | **ones** 27:2 160:9 | **organized** 17:12 |
| 141:2,7,20 142:1 | 123:10,13,18,20 | 62:16 63:5 64:5 | **one-time** 214:1 | 70:11 86:7 96:18 |
| 142:16 143:8,13 | 210:1 218:20 | 65:8,17 66:14,22 | **ongoing** 111:9 | **oriented** 210:19 |
| 144:3 145:9,22 | 223:13,22 | 67:15 68:3,9 69:1 | 148:20 223:5 | **original** 57:19 72:9 |
| 146:16 148:4 | **offering** 26:7 224:5 | 69:4,9 70:9,18,22 | **online** 16:13 | 72:12 |
| 149:4,16 150:18 | **offhand** 27:7 | 72:8,14 73:3,8,10 | **onward** 156:19 | **originally** 15:8 |
| 151:6,21 153:1,5 | 233:21 | 73:13 76:6,12 | **OPD** 132:12 | 30:7 49:7 |
| 153:8,9,16,19 | **office** 17:5 20:8 | 77:2 78:4 80:21 | 157:18 | **outcome** 237:22 |
| 155:7 170:15 | 21:5,10 26:5 | 83:21 86:11 89:1 | **open** 145:18 159:19 | **outcomes** 93:12,15 |
| 175:21 176:17 | 38:18 40:15,20 | 89:7,15 94:18 | **operational** 129:14 | 94:21 |
| 177:19,21 183:17 | 42:16 57:3 59:12 | 97:5 99:8 101:18 | 168:10,13 | **outline** 98:2 99:6 |
| 190:13 191:3 | 61:12 91:4,9 | 102:17 103:6,15 | **operations** 168:8 | **Outlook** 162:9,12 |
| 197:10 203:8 | 104:3,17 113:6 | 105:9,22 110:4 | **OPERATOR** 7:1 | 162:19 |
| 204:12 205:14,19 | 113:10 114:12 | 112:2,15 113:4 | 69:18,21 106:10 | **outpatient** 95:9 |
| 207:20 208:2 | 115:12 120:22 | 113:16 116:15 | 106:13,16 153:21 | 114:22 115:3 |
| 209:11 211:4,8 | 121:2 137:7 | 119:2 120:7 | 154:5 160:13,16 | 123:11,17 124:1 |
| 211:16 213:4 | 144:13,14 181:8 | 121:5,17,20 | 186:12,15 227:10 | 124:6,15 125:9 |
| 214:19 216:12,14 | 185:16 228:3 | 129:20 135:4 | 227:13 235:5 | 125:16 126:1,18 |
| 217:5,8,14,21 | 238:4 | 136:12 139:6,18 | **opportunities** | 128:5 131:21 |
| 218:6,11 219:3,8 | **offices** 2:8 15:16 | 141:3 142:6 | 229:8 | 132:2 133:15 |
| 219:14 220:17 | 17:3 21:1 26:3 | 150:22 152:9 | **opportunity** 87:18 | 139:12 143:11 |
| 221:4 222:2 | 38:11 39:14 | 158:21 162:21 | 161:5 | 144:20 145:6,11 |
| 223:1,17 225:8 | 113:19 123:4,6 | 163:8 164:21 | **opposed** 47:22 63:1 | 146:6,14 147:2 |
| 227:20 234:19 | 191:1,4,6 | 166:16 171:14 | 197:13 211:1,6 | 147:11 148:2,22 |
| **objections** 117:8 | **offset** 111:1 144:1 | 181:19 182:20 | **OPPS** 166:17 | 151:19 152:2 |
| **obtain** 43:13 | **offsets** 232:20 | 187:18 189:12 | **opt** 230:3 | 153:12 154:8,15 |
| **occasion** 131:12 | **oh** 27:1 81:13 | 190:1,8 193:6 | **optional** 57:17 | 158:9 163:12,19 |
| **occur** 145:2 | 87:11 168:19 | 198:8 200:8 | **oral** 10:16,17 | 164:4,16 166:17 |
| **occurred** 23:2 | 179:5 228:15 | 202:18 203:11,14 | **order** 12:21 44:3 | 167:5,19 168:1 |
| 111:13 143:14 | **Ohnemus** 2:5 7:12 | 208:21 209:5 | 77:19 133:8 | 169:8 170:4,18 |
| **October** 124:3,5,14 | 237:5 238:10 | 220:3,11 221:21 | 212:19 | 171:7 172:6 |
| 124:20 130:10,20 | **okay** 8:19 10:13 | 228:1,6,22 | **ordering** 12:1 | 173:19 174:1,21 |
| 132:4 146:13,18 | 12:8,22 13:4 20:3 | 229:10,14,20 | **organization** 25:10 | 175:4,5,8,19 |
| 147:20 164:18 | 24:1 26:20 28:19 | 230:7 231:6 | 25:21 32:1 43:20 | 176:2 177:1 |
| 165:22 166:8,14 | 29:5 31:17 32:8 | 233:4,22 234:11 | 52:13 57:6 70:14 | 183:2,4,19 184:2 |
| 174:8,18 214:6,8 | 32:18 33:20 34:7 | **once** 81:20,21 | 79:12 96:19 | 186:19 187:1,6 |
| **odd** 65:15 | 36:3,7,12 39:16 | 111:1 150:3 | 127:12 128:11 | 188:8,16 192:1,7 |
| **offer** 44:5 209:19 | 42:19 44:10,17 | **oncologist** 23:18,21 | 180:8,10 210:18 | 200:14,18 201:1 |
| 211:18 212:8 | 44:22 46:13 47:7 | 23:21 | **organizationally** | 201:19 204:10 |

Henderson Legal Services
(202) 220-4158

Sheila R. Cizauskas          HIGHLY CONFIDENTIAL          March 10, 200
                                  Boston, MA

207:16 208:1,5
208:12 211:20
outpatients 115:4
outside 43:21 73:19
  110:19 166:12
outstanding 110:7
  110:10,14,16
overall 136:11,12
  137:16 143:4
  151:11 152:21
  153:19 156:18
  158:2 187:9
  188:19
overlay 64:20
overlaying 112:21
overlying 61:5
over-arching 95:18
  96:14,15,16 97:6
  97:17 98:2,10
  99:2,6 108:20
  228:4
owed 111:21
owned 25:11 26:11
  26:17,21 32:1
  118:10
owner 26:8

P

P 2:5 5:5 237:5
  238:10
PAF 132:7 133:3
page 6:10 192:14
  194:5,6,22 195:1
  195:2 197:20
  205:16 206:21
  208:8,13 224:7
  224:18 226:6
  229:15
pages 207:1 224:6
paid 19:22 42:11
  46:22 110:18,21
  112:7 118:18,22
  124:9 127:3

133:11,13,19
135:7,8,19,21,21
136:18,19 139:10
139:19,20 140:10
167:6 209:6
210:22
Pap 83:16
paper 71:13 74:12
paragraph 197:12
  201:2,4,8,11,14
  208:7
parallel 166:12
parameter 161:10
parameters 117:19
  163:22
parentheses 203:19
Park 4:7
part 17:13 18:17
  19:9 61:22 66:13
  67:20 83:20
  90:20 93:18
  97:15 113:14
  136:1 138:12
  144:2,5 145:18
  145:20 154:12
  155:10 156:10
  158:1 179:3,14
  185:9 187:9
  188:20 190:8,14
  192:5 193:17
  194:17,18,22
  196:6,11,14
  208:4 209:12
  211:18 221:22
  222:18 224:3
  225:12 233:5,11
  233:16 234:2,5
participants 230:1
  230:14
participated
  182:10
participating 19:11

209:15
particular 15:3,20
  19:4 20:11 22:1
  28:18 32:16 54:3
  58:3 59:18 66:5
  71:10 78:11
  81:14 92:9
  102:15 119:4
  127:16 131:19
  151:14 168:20
  232:5,5
parties 29:18 79:1
  237:19
partnering 172:9
  172:12
parts 144:6 195:18
  195:19
party 59:1
part-time 12:14
patient 19:9 90:6
  93:16,17 166:21
patients 11:20 15:9
  18:16,17,20,22
  19:3,7,17 20:1
  47:6 90:2 133:14
  168:2 169:9
  170:3 174:1
  175:8 227:1
Patterson 4:14
  7:14
pay 28:22 37:6,21
  79:16,22 112:12
  112:20 119:3
  134:7,9 169:13
payers 212:12
  216:17,20 217:1
paying 21:14 28:13
  29:1 37:18 51:18
  52:1 80:7 132:8
  138:7,8 139:9
  183:5,13 214:17
payment 71:3

80:13,17 89:3
103:2,4 112:19
113:7 117:9
128:13 129:14
132:14 134:2,13
134:13 136:22,22
137:2 138:13,16
139:14 140:3
154:16 166:17
167:6 169:18
170:22 171:7
189:14 190:15
209:2,5,10,22
210:4 211:3,13
211:19 212:2,11
214:1,7,12,14
219:12,15 221:11
223:6
payments 53:22
  54:5 61:16 71:7,7
  86:22 88:18
  112:5 139:14,19
  140:8 208:14,16
  208:19 209:13,19
  212:16,18,22
  213:9 214:18
  215:4 216:11
  217:3,13,20
  218:21 219:6
  220:9,16 221:3
  221:12,22 222:6
  222:18,22 223:8
  223:9 224:1
  225:5
pays 91:8 184:21
  212:6
pay-for-perform...
  224:14
PBM 90:10
PCP 66:11
PCPIP 68:7 69:13
  83:1 84:9 86:13

86:16 87:2 92:21
100:19 224:15
PCPs 66:12,13
  68:20
penalties 232:21
people 33:3 41:10
  71:3,3 116:5
  128:21 129:6,12
  131:14 156:3
  157:7 172:2,5,15
  172:19 176:22
  178:12 179:3,6
  179:10,13 180:7
  180:12,22,22
  185:5 197:22
  200:13 211:10
  228:13
people's 128:9
percent 65:6,19
  68:1 113:13
  115:8,12 124:9
  124:11,13 125:18
  125:19,20 126:8
  127:4 132:6,8
  133:11 135:21
  138:7 139:20
  140:3,9 142:5
  145:7,10,15
  147:6 155:21
  165:4 171:1
  184:8 185:17
  206:3 220:15
  225:6 230:18
percentage 55:3,7
  55:13 56:5,10,16
  65:17 115:5,6,7
  115:14,17 120:21
  124:17,17 125:11
  134:15 138:6
  139:15 140:5
  189:14 190:15
  220:22 221:11

Sheila R. Cizauskas          HIGHLY CONFIDENTIAL          March 10, 20
                                  Boston, MA

20

| | | | | |
|---|---|---|---|---|
| **percentages** 225:1 225:7 | 172:15,17 200:1 | 68:12,17,18 | **piece** 130:22 144:6 | 169:4 185:2 |
| **percentage-based** 231:4 | **personal** 195:21 | 74:11 75:7 79:4 | 192:3 203:10 | 188:19,21 190:19 |
| | **personally** 52:5 | 84:19,21 85:19 | 224:12 225:10 | **plans** 27:9 77:9,11 |
| **percentage-of-bil...** 138:9 140:12 | **perspective** 71:15 | 86:2,3,4,22 87:15 | **pieces** 53:21 85:15 | 108:5 118:2,12 |
| | 105:14 168:10,13 | 95:20 96:1,6,8 | 188:21 189:2 | 147:15 174:20 |
| **percentage-of-ch...** 155:18 | 169:15 223:2 | 99:4 101:22 | **Pilgrim** 44:11,12 | **play** 154:15 |
| | **pertain** 95:9 188:7 | 102:11 104:4 | 44:18 45:12 46:8 | **please** 9:5,18 26:12 |
| **percent-of-charge** 126:2 132:18 | 189:19 192:6 | 105:9 106:3,21 | 46:19 48:6 49:10 | 187:15 193:4 |
| 133:15 134:7 | 200:17 224:10,20 | 108:7 112:18 | 50:15 51:11,18 | 198:4 200:7 |
| 135:7 140:17,19 | 224:22 | 181:7 185:11,12 | 53:8,15 54:1 57:1 | **plus** 189:14 190:3 |
| 202:16,20 | **pertaining** 198:22 | 191:1,4,5 198:15 | 57:5 59:10 61:10 | 190:22 |
| **percent-of-charges** | 207:16,22 | 207:14 227:22 | 62:20 63:7,22 | **pneumonia** 94:22 |
| 124:10 134:10 | **Peter** 116:18 | 234:18,21 | 67:6,17 70:2 74:7 | **point** 15:11 20:4 |
| 154:16 170:19 | 213:16 217:19 | **physicians** 15:17 | 75:10,15 77:16 | 37:2 43:7 47:20 |
| 171:9 184:3 | **PFSW** 127:17 | 17:2,5,9,20 18:12 | 79:2,6 82:14 | 57:4,14 58:7 |
| **perform** 40:6 | 131:1 152:15 | 20:22 21:4 23:1,6 | 95:16 99:20 | 59:19 72:6 73:15 |
| 143:12 159:2 | 158:8 182:16,18 | 23:8,10,15 24:2,7 | 100:2 114:19,21 | 74:7 106:21 |
| **performance** 68:19 | 187:20 | 31:14,16 35:10 | 114:22 117:14 | 108:18 111:7 |
| 69:1 83:8,11 85:4 | **pharmaceutical** | 36:13,14 37:21 | 118:9 | 125:2,4 142:8,12 |
| 87:12,19 88:15 | 1:6 7:8 | 38:11 39:19 42:8 | **Pilgrim's** 47:21 | 143:2 149:19 |
| 100:9,11,14 | **Pharmaceuticals** | 42:15 43:15 46:9 | 49:2 62:13 63:10 | 151:2 155:2 |
| 144:7 189:15 | 5:10 7:17 | 48:12 54:1 64:11 | 70:4 | 157:2,4 168:13 |
| 190:16 191:20 | **pharmacies** 90:3 | 64:22 66:10,18 | **Pilgrim-developed** | 178:4 187:11 |
| **performed** 80:2 | 117:13,15,18 | 75:9,10,16 77:6 | 49:8 | 188:4,7,20 189:7 |
| 132:11,20 135:5 | **pharmacy** 58:10 | 83:8 85:1,20,21 | **place** 69:6,10,11 | 190:1 191:14 |
| 137:21 164:9 | 89:18,19,22 90:8 | 86:5,8 91:9 92:16 | 70:12,16 72:6,17 | 212:21 223:6 |
| 165:8 166:11 | 117:20 128:13 | 95:14,19 96:17 | 73:1 76:10 77:9 | **points** 192:9 |
| 183:3 204:9 | 129:5 | 97:4,15 98:19 | 77:10,11,18,21 | **policies** 128:14 |
| 205:12 | **phase** 74:19 128:12 | 99:3,10,15 | 79:21 91:12,13 | 129:15 229:8,17 |
| **period** 11:2 12:9 | 133:1 220:4 | 100:22 108:16 | 91:15 92:22 95:3 | 230:12 |
| 15:1 16:2 17:8 | **phased-in** 128:4 | 113:18 114:11 | 95:4,5 130:7 | **policy** 71:3 92:8 |
| 34:7 39:5 42:20 | **phenomenon** 111:3 | 118:22 123:4,6 | 147:1 149:20 | **portion** 189:16 |
| 63:6 65:1 104:11 | **phone** 129:12 | 185:15 209:14 | 167:21 169:7 | 221:10 |
| 132:22 164:18 | 156:4 169:2 | 225:14 227:16 | 195:8,10 | **portions** 133:2 |
| 165:21,21 166:9 | **phrase** 177:17 | 228:3 | **placed** 58:15 | **Portland** 22:12 |
| 191:10 | **physician** 15:22 | **physician's** 121:2 | **places** 118:1 | **position** 30:15,17 |
| **permanent** 40:19 | 16:8 26:7,14 32:5 | 224:8 227:19 | **plain** 65:3 | 41:18 45:14 64:4 |
| **permitted** 140:4 | 32:22 39:3,14,22 | **physician-admin...** | **Plaintiffs** 3:11 8:1 | 107:16,20 185:7 |
| **person** 116:16 | 40:2,4 43:2 45:22 | 57:17 62:8 63:15 | **plan** 19:14 46:17 | 186:4 212:12 |
| 151:22 156:1,3 | 47:21 48:8 49:20 | **physician-specific** | 61:6 90:1 118:4 | 213:17 |
| | 60:20 61:2,3,4,10 | 97:18 | 118:10 151:11 | **positions** 10:21 |
| | 62:20 63:10 65:3 | **picture** 129:13 | 158:7,10 164:2 | 11:9 |

possibility 115:19
possible 184:4
posting 229:16
postings 229:17
potential 100:15
   123:10 189:13
   190:2
power 30:1 44:2
   155:2,12 157:1,4
Powers 204:21,22
PPO 25:10,21
   109:7
Practical 9:21 10:7
practice 32:6 48:9
   96:2,3,4,10,11,22
practices 61:10
   79:4 86:5 96:18
   104:15 105:10,17
   105:17 106:3,21
   108:7 112:18
practicing 85:20
practitioners 92:13
Pratt 15:21 16:19
   18:18
preceding 146:22
predated 106:8
predecessor 40:17
predetermined
   55:12 56:5,10
predictability
   142:20
predictable 126:10
premium 231:1,1
preparation
   164:19 165:5,11
preparing 184:1
prescription 84:4
   84:17 90:6
prescriptions
   84:16 90:17
presence 16:17
   17:17

present 5:13 185:7
   188:22 194:13
   219:17
presentation
   153:17 157:2
   158:4 169:13
   187:9 188:12
presentations
   155:2 157:4
presented 153:14
   158:2 164:5
   187:10 188:18
presenting 187:5
presents 208:4
president 179:19
   179:20 180:6
   213:18,20
prevails 216:4
prevalent 99:20
preventative 83:19
   83:22 86:12
previous 54:6
   182:18 202:13
previously 69:14
   87:1 95:16
   111:18 233:16
pre-dates 106:6
   110:15
price 1:8 6:14 7:9
   114:15,18,21
   115:2 120:16
   121:19 122:17
   181:22 206:1
prices 120:16
pricing 173:16
primary 20:13,16
   68:11,11 83:7
   91:17 224:13
principally 83:18
principle 24:19
principles 84:8
print 160:9

prior 18:13 77:2
   93:2 107:5
   111:21 114:14
   118:8,11 124:5
   124:14 137:16,21
   151:16 160:4,21
   190:5 205:8
priorities 171:22
private 14:15 25:8
   25:9,15 26:2,21
   27:10 28:3 29:21
   30:5 31:18,18
   32:3,9,14,20 33:5
   33:6,7,13,15,22
   34:1,2 36:19 37:1
   37:6,13,18 38:5
   38:12,21 42:5,14
   50:9 51:21 230:6
privy 210:5,7
probably 27:7,14
   93:13 130:9,12
   130:14 146:17
   148:15,16 199:2
   209:15 222:19
problem 82:9
problems 81:14
   82:1,4,6,10 166:2
   166:5
procedure 2:4 22:2
proceed 71:19
   76:15 79:9 81:21
   81:22 146:15
   149:11,12 187:17
   198:5 200:7
process 70:11
   71:17 76:17 77:7
   77:8,15 81:10,11
   93:10 107:6
   111:8 123:18,21
   145:21 147:17
   148:1 155:3,6
   171:3 176:16

177:6
processes 93:16
   94:5
processing 165:9
   166:7
produced 74:5
   160:4,19,22
   161:3,4 163:15
   225:21
product 17:6
   109:13 158:1
   163:14 182:15
   184:15,19,21
   185:8 198:22
   202:5 230:21
products 26:8
   202:4 203:6
   233:11
program 12:15
   13:12 14:4 15:9
   15:10,15 68:7,8
   68:12,19,22 69:2
   69:8,13 83:4,5,7
   84:18 86:11
   87:12,13 88:7,16
   88:17,22 90:15
   91:11,16 92:10
   92:21 93:4,5,7,8
   93:8 95:3,8 162:9
   185:15 224:16
programs 66:5,7
   68:6,13 69:5,6,9
   82:20 83:18
   100:17 117:20
   224:11
progress 149:2
project 14:15 15:19
   16:7 172:17,21
   173:6
projects 15:6 16:1
promote 86:16
properly 79:15

165:16
proportion 47:20
   65:2 66:16,17
   67:7,17 95:13
   99:15 101:13,21
   103:11 134:12
   136:20 147:2
   190:16 221:2
proposal 127:15,15
   127:21 207:2
   208:4
pros 222:21 223:2
prospective 166:17
   169:18
protracted 214:4
prove 161:8
provide 15:13
   22:17 47:5 72:4
   189:12 190:21
   222:17 227:17
   228:2 231:21
provided 25:12
   28:3,17 61:16
   102:13 104:5
   135:22 170:3
   231:12 232:4
provider 9:7 17:15
   29:6,10,12,14
   32:16 35:21 36:2
   41:8,16 45:8
   46:16 57:9 58:15
   64:6,8,8 74:13
   77:15 78:1,2,6
   84:16 120:3,3
   127:18,19,22
   128:7 129:20,21
   130:2,16 131:4
   152:19,20 153:14
   157:20 158:5
   164:5 173:16
   178:14 179:4,8
   179:14 180:1,4

Sheila R. Cizauskas          HIGHLY CONFIDENTIAL          March 10, 20
                                    Boston, MA

22

180:16 181:15
182:11,14,15
186:7,20 187:2,3
187:6 222:12,15
232:5
**providers** 21:20
28:6,20 31:20
34:5 36:10 38:17
41:5 46:14 57:2
57:15 58:2,5
62:21 75:1,5 76:8
76:16 77:16 78:3
82:13 102:8
119:6 120:8,15
230:2
**provider's** 29:5
77:20 232:1
**provides** 64:21
83:7 85:3,13,17
153:3 216:3
**providing** 50:12
190:2 212:7
230:15
**provisions** 2:4
**proxy** 215:15
**Pruesar** 128:19
129:4
**psychology** 13:19
**Public** 2:5 236:15
237:5 238:11
**publicly-reported**
215:15
**pull** 172:2,5 194:2
**pulling** 172:19
**purchases** 120:11
**purely** 27:19
**purpose** 200:20
218:8
**purposeful** 125:22
**purposes** 169:20
197:13
**pursuant** 2:3

**push** 22:20
**put** 8:15 60:3 79:21
92:6 151:14
162:7
**p.m** 106:16 154:2,4
186:15 235:8

**Q**

**qualification** 10:6
10:8
**qualify** 54:13 55:14
56:6
**qualifying** 10:10
**quality** 83:9 84:7
84:10,14 85:4
94:11 191:20
**quantifiable** 216:7
**query** 114:10
**question** 53:14
64:15 77:13,17
88:14 92:6 114:7
125:19 126:17
127:2 134:22
135:15,16 145:4
176:21 183:10
185:20 186:2
196:16 197:14
199:5,20 219:10
**questions** 197:11
200:22 228:7
234:13 235:2,4
237:14
**quick** 69:16 186:11
**quickly** 16:4
132:15 168:11
**Quincy** 64:2
**quoted** 221:6

**R**

**R** 1:18 2:1 6:3 8:6
236:8
**radiology** 87:4,9
89:18 231:13,18

232:6,8 233:2
**radiotherapy** 87:6
87:7
**raise** 78:17 106:4
110:6 117:7
127:7 171:20
**raised** 110:2,4
115:20 117:1
126:19,20,21
127:2 129:17
130:16 170:12,17
171:10
**ran** 12:15,16
**range** 88:18 232:5
**rate** 37:7 43:16
44:5 50:16 94:22
149:1 184:22
185:10 191:19
193:12,21 214:9
**rates** 24:5,6 26:6
34:22 38:5,6 52:1
112:8 121:7,7
137:15 144:7
147:1 192:21,22
198:15 210:12
214:2,5 218:5
223:5
**rational** 132:17
212:11
**rationale** 177:5
**rationales** 178:6
**rationalization**
142:21
**RBRVS** 37:4,7
42:7 49:5,7,11,22
50:5,9,13,15
52:13,22 53:10
**RBRVS-based**
70:5 79:5
**reach** 218:10
**reached** 107:8
**reaction** 178:12

**read** 135:16 175:2
175:12 183:10
199:2 236:1
**readiness** 18:8
**reading** 183:8
199:6
**ready** 73:17 166:14
187:17 198:5
200:7
**reality** 80:3
**really** 17:3,18,18
18:10 41:15
66:21 67:8 92:2
111:4 154:22
175:22 198:13
205:2 211:9
216:6,17,17
233:7
**Realtime** 2:6
**reason** 41:9 108:11
142:17 178:4
196:6,17 211:2,5
211:6,7
**reasonable** 189:13
190:3,22
**reasons** 63:21
176:14,21 178:7
211:13
**rebates** 120:10
**recall** 21:3,8 58:18
70:7 76:12 82:4
115:21 120:3,6
128:15 129:11
154:20 157:4
161:7 169:13
175:11 176:8
182:3 193:12
203:11 226:5
227:7 233:18,21
**receive** 10:6,8
24:16 220:8
233:19

**received** 9:22 11:7
17:2 46:22 47:5
203:12 220:16
221:15
**receives** 193:21
**receiving** 14:10
198:17 215:4
221:17
**Recess** 69:20
106:15 186:14
227:12
**recessed** 154:1
**recipient** 199:1
225:20
**recipients** 230:21
**recognize** 159:10
**recognized** 143:21
**recollection** 18:4
182:8,10,21
188:14,18 198:1
199:15
**recollections** 199:
**recommendation**
72:4 158:9
199:14
**recommendation**
157:22 158:4
**record** 7:2 8:11,16
56:1 68:9 69:19
69:22 86:19
106:14,18 153:2
154:6 159:17
160:11,14,15,17
160:18 161:6
164:8 186:13,17
198:7 206:6
227:11,14 235:6
236:4 237:13
**recording** 7:1
**recovery** 184:11
**recruited** 30:12
64:4

Sheila R. Cizauskas          HIGHLY CONFIDENTIAL          March 10, 200
Boston, MA

**Redbook** 206:1
**redistribute** 143:17
**reduction** 53:1
  110:18 112:4
**refer** 21:7 68:6
  197:11 212:3
  214:13
**reference** 41:4,6
  102:15 122:17
  161:14 165:9
**references** 119:14
**referencing** 204:14
**referred** 69:2 84:18
  93:18 94:12
  119:16 167:9
  189:21 190:18
  203:21
**referring** 19:1
  27:19 46:14 68:7
  80:1 87:5 89:10
  92:15 102:18,19
  184:7 191:22
  201:8,18,19
  203:5,16 204:8
  213:10 214:3
**refers** 189:9
**Reform** 6:14 182:1
**refresh** 182:9
  188:14 198:19
**refused** 147:7
**regarding** 59:4
  98:18 108:22
  145:5 151:3,17
  152:6 183:14
  198:10 200:22
**regardless** 163:20
**regards** 38:13
  116:4 123:3
**regimes** 83:19
**region** 31:6,6 43:3
  43:3,5,9,11 45:2
  45:6,7 46:2 60:16

62:12 220:7
**regional** 26:3,3,5
  39:15
**regions** 26:3 39:20
**Registered** 2:7
**regularly-occurr...**
  111:3
**reimburse** 20:22
  46:9 114:11
  137:6 145:6
  226:18
**reimbursed** 21:5
  50:16 53:16
  102:14 124:6,15
  144:11,19 169:8
  193:11
**reimbursement**
  24:16,22 25:2
  28:12,14,21 29:7
  38:13 43:16 44:1
  44:5 47:17,18
  53:1,3 56:8,22
  59:4,17 81:6 90:8
  90:12 91:8 97:16
  97:20 98:5 99:16
  99:17 102:8,9,12
  103:1 115:4
  121:7 127:3
  140:10 143:22
  144:1 165:12
  169:21 174:21
  175:19 183:16
  185:14 189:20,21
  204:7 207:17
  208:1 218:5
  226:14 227:17,18
  228:2
**reimbursements**
  56:4 155:18
  213:2
**reimburses** 113:18
  167:22

**reimbursing** 37:14
  37:16 42:8,15
  53:18 57:1 59:11
  59:14 90:17
  113:5 120:21
  125:15 138:6
  173:22 175:7
  226:22
**relate** 83:18 192:9
**related** 11:11 49:19
  58:10 77:8,17
  110:10 117:10
  156:13 157:11
  185:8 237:18
**relates** 1:10 120:6
  208:11
**relating** 40:7 111:6
  111:8 164:3
  227:17
**relation** 12:1 21:4
  22:19 38:10 50:4
  51:19 59:11,18
  60:10 62:20
  90:17 108:22
  113:10 115:11
  117:13 124:7,16
  125:15 126:2
  134:22 144:12
  170:2 175:7
  185:1 191:8
  201:9 202:9
  218:14
**relations** 45:8
  180:1,16 186:8
**relationship**
  119:21 121:6
  122:2 232:2
**relative** 67:11,13
  100:7,20 101:13
  101:20 136:20
  159:14 161:10
  237:21

**relatively** 54:7
  179:9
**relativities** 50:7
**relevant** 20:11
  142:13 143:3,10
  158:18,22 163:1
  183:13
**relief** 216:16
  217:10,11 218:21
**remain** 14:20 62:16
**remained** 53:17
  101:13 103:7
**remember** 13:6
  17:18,19 20:9
  22:14 26:22 27:2
  27:6,7 32:17 33:1
  37:3 40:8 42:1
  44:20 51:15
  54:21 55:17
  56:21 57:18,21
  58:13,16,22
  61:13 62:7 63:17
  70:17 71:11
  76:19 83:12
  89:17 119:18
  128:9 131:11
  153:17 155:8
  167:12 168:17
  169:1 170:10
  175:1,3,16
  176:10 187:8
  198:17,18 221:16
  222:14 229:14
**remembered**
  199:19,22
**remembering**
  74:22
**remind** 11:21
**Rena** 179:16 222:7
**rendered** 19:22
  39:19 46:10
**renders** 102:11

**renewal** 77:10,20
  78:6,9 108:18
  125:2,4,7,10
  133:4,5,9 136:2
  137:14,16 140:15
  145:1,12 146:3,7
  149:1,15,19
  150:3,6,10,16
  151:5 152:18
  153:13 157:10
  164:17 215:7
  219:7,16,19
  221:9,15 223:15
**renewals** 137:15
  147:20,21 148:8
  149:6,7,20,21
  219:20 220:1,2,4
  222:1,18
**renewed** 220:3
**repay** 112:5
**repayment** 112:10
  113:2
**repeat** 53:7 77:13
  221:5
**rephrase** 33:21
  55:21 63:5 81:19
  134:21 139:4
  176:20
**replacement** 40:19
  117:5
**reported** 226:11
  237:11
**reporter** 2:6,6,7
  7:11,13 8:14
**reporting** 39:10,11
  93:14
**reports** 84:14
**represent** 182:17
**representations**
  215:19,21
**representative** 27:4
**representatives**

Sheila R. Cizauskas

HIGHLY CONFIDENTIAL
Boston, MA

March 10, 20

24

179:22 180:20
**represented** 29:22
 128:10 161:2
 225:21
**representing** 18:16
**represents** 121:20
**request** 206:8,10
**requested** 70:13
**required** 57:15,20
**rereading** 135:14
**reserve** 161:6
**resistant** 58:5,8
**respect** 197:14
 231:17
**response** 199:20
**responsibilities**
 11:11,15,22 12:2
 22:18 39:8 40:13
 41:15,18 50:3
 60:20
**responsibility**
 40:21 43:21 57:7
 63:3 78:2 105:18
 108:6 199:3
 228:4
**responsible** 22:21
 26:5 30:8 34:8
 41:11 45:19 46:3
 57:10,11 62:22
 63:7 75:21 79:10
 81:2,7 116:3
 152:13 172:16
 222:4 234:21
**responsive** 163:6
**rest** 34:16,19 35:10
 35:16,17 161:4
**result** 55:13 134:12
 137:9 138:7
 140:7 141:5
 143:6 202:14
 213:8
**resulted** 133:21

134:20 136:21
 137:1 141:4
**results** 71:14
**retail** 62:5 89:18,19
 89:22 90:3
**revenue** 83:7 85:4
 110:22 143:19
**review** 25:13 161:5
 187:15 198:4
 200:6 201:4
**reviewed** 149:9
 191:15
**reviewing** 182:9
 203:11
**reviews** 159:12
 182:7 187:18
 192:11 193:6
 194:14,19 195:9
 197:16 198:6
 200:8 208:3
**rheumatoid** 23:16
**rheumatologist**
 23:18
**rheumatologists**
 92:17
**right** 13:14 15:18
 16:11,20 24:18
 29:2,8 31:20
 40:11 50:10
 53:12 63:19
 67:18 68:1 74:15
 77:4 80:14 94:13
 95:16 107:1
 129:18 138:21
 139:7,12,13
 161:6 167:11
 170:13,20 172:2
 172:4 187:20
 194:18 199:18
 219:21 221:20
 234:12
**risk** 45:21,22 46:11

46:11,13,15,16,18
 47:10,22 48:4,11
 48:15,16,21
 60:21 61:2,6
 62:13 63:1 64:10
 64:13,14 65:20
 65:22 66:3,7,11
 66:13,18 67:2,7
 67:12,14,17 68:2
 96:20 98:2,10
 99:6 100:7,14,14
 101:2,10,10
 102:3,6,20 110:9
 185:1 228:5
**risk-based** 48:8
 95:14,21 99:15
 101:21
**risk-sharing** 61:9
 63:4,8,9,14 64:18
**River** 104:18 105:6
 106:20 109:14,14
 110:1 111:17,20
 112:16 113:5
 115:9,11,20
 116:4 117:1,9
**RMR** 238:10
**road** 176:4,11
**Robins** 2:9 3:13
 7:18
**role** 30:5,7,20 31:8
 39:9 46:1 173:7
 191:6
**roles** 180:8
**rolled** 153:2
**rolls** 78:22
**Romanowicz** 226:8
 226:9
**room** 184:11
**rough** 65:17
**roughly** 65:9 68:1
**RPR** 238:10
**Rules** 2:4

**run** 163:4
**running** 12:15
 18:19,22 203:20
**rural** 35:6

─────────────
**S**
─────────────
**S** 6:9
**safety** 84:8,10,15
 89:6
**sale** 121:18
**sales** 179:22 180:19
**sample** 21:17
**satisfaction** 93:17
**satisfy** 116:20
**save** 28:13 221:7
**saving** 137:10
 142:14
**savings** 139:2,3
 141:5,5 143:6
 202:14 204:5,17
 204:17
**savvy** 161:12
**saw** 74:13 171:6,16
**saying** 142:6,7,7
 197:12 201:21
 202:17,22
**says** 188:11 192:14
 199:12 203:1,14
 203:19 204:4,7
 204:15 226:12
**scales** 27:12
**scans** 87:10 232:11
 232:14
**schedule** 18:20
 20:5,5,6,7,10
 23:12,13,14,15,20
 34:10,21 35:13
 35:18,22 47:17
 47:21 48:7 49:1,8
 49:9,11,16 51:5,8
 51:13 52:10,12
 52:13,21,22 53:9
 70:15 71:9,16

72:16 74:2,4,5,9
 80:20 98:1 99:5
 113:12 115:1,2
 123:12,16 124:1
 124:21 125:12,1:
 126:16,18 128:5
 131:21 132:2,12
 132:19 133:4
 141:12 142:3,4,9
 142:19 143:11,1!
 144:2 145:2,11
 145:13,19 146:1
 146:6,10,15
 147:4,13,17,21
 148:21 149:7
 150:15 152:3
 154:9 157:19
 163:13,19 164:4
 165:4,14,15,18
 166:7 167:20
 170:18 172:7
 173:20 175:6
 176:2 177:1
 183:3,20 184:2,5
 184:6,13 186:19
 187:1,7 188:8,16
 191:21 192:2,3,7
 200:2,14,18
 201:12 202:4
 204:11 208:6,12
 224:17 225:14
 227:18
**schedules** 19:21
 21:8,18 26:7 36::
 36:21 38:16 43:2
 46:11 49:4,11
 53:19 70:5 81:1,:
 97:22 98:6,10
 127:6 148:3
 165:10 184:10
**scheduling** 172:19
**school** 9:19,20,21

Sheila R. Cizauskas                    HIGHLY CONFIDENTIAL                    March 10, 200
                                            Boston, MA

12:19 13:1,8,10
14:2
**science** 10:1
**scope** 92:9
**scripts** 90:1,10
**seal** 238:4
**search** 158:18,21
  159:2 161:13,15
  161:18,22 162:5
  162:6,8,17,18
  163:1,3,3,8,11,14
  163:17 164:2,9
  164:13 229:11,15
  229:18
**searchable** 229:10
**searched** 161:9
  162:2,3 163:5,6
  163:22
**searching** 159:14
**second** 16:7 45:11
  74:21 84:18 88:6
  88:9,12 102:18
  160:12 190:14
  191:14 192:5
  194:5 196:11
  205:16 212:1
  226:7
**secondly** 177:7
**section** 197:6
  208:14
**sections** 38:17 52:9
  192:18 224:14
**see** 19:17 27:1 32:2
  40:6 66:4 87:11
  89:17 94:9,15
  108:9,13 130:10
  132:5 140:2
  141:15 188:10
  189:10 192:15
  194:9 195:2,4
  196:20 198:1
  205:9,21 207:4

208:11 215:12
216:18 224:8
225:19 229:11
234:17
**seeing** 19:4 226:5
  227:7 229:14
**seek** 94:20 125:10
  140:21 141:3
  217:11
**seeking** 25:1 146:5
  232:10,13
**seeks** 90:15
**seen** 67:16 95:16
  175:13 182:2
  205:15,17,20
  206:3 226:3
**seg** 89:12
**select** 230:5
**self-insured** 109:7
  109:12
**sender** 225:19
**sending** 198:10
  225:13
**senior** 9:7 30:14
  39:6 64:6 70:13
  72:9,20 179:19
  179:20 213:18
**sense** 32:19 80:13
  88:17
**sent** 8:17 76:2
  197:22
**sentence** 190:8,14
  202:8
**separate** 98:12
**separated** 89:12
**separately** 89:13
**serve** 180:8
**service** 7:4 40:4
  47:1 60:4,6 63:1
  65:4 66:18 67:2,4
  67:12,14 99:21
  100:8 101:21

102:11 103:3,14
105:7 132:10
210:22
**services** 19:22 20:8
  21:9,10,12,14
  25:13 37:14,16
  39:18,21 40:1,3
  42:8 46:9 47:5
  50:7 51:19 52:2
  57:1 61:17,21
  62:6 85:13,17
  87:9 88:1 102:13
  102:22 103:18
  110:18 120:2
  132:6 167:5
  169:12,20 170:2
  170:18 184:3
  201:20 212:11
  213:2 224:20,21
**SESSION** 154:4
**sessions** 155:10
**set** 20:13 22:7,11
  24:14 27:10 32:4
  36:21 46:4 52:16
  75:20 85:17
  121:8 124:1
  142:22 159:7,10
  160:21 161:3
  207:1 238:3
**setting** 27:11,18
  52:6 123:17
  126:9,17 172:18
  181:8
**settled** 111:20
**settlement** 47:2
**Shanley** 116:10
  186:3
**Shanley's** 186:4
**Shapiro** 3:4 7:22
**shared** 46:16 65:20
  155:12,14 156:22
  157:7 158:8

**sharing** 48:14,16
  48:21 61:6 63:1
  100:7
**Sheila** 1:18 2:1 6:3
  7:7 8:6 106:17
  186:16 188:11
  191:15 236:8
**shelflife** 58:20
**Shield** 3:21 4:3,10
  7:19 8:3 9:8,12
  63:19 134:4
  181:5 206:15,17
  212:14 217:17
  228:14 231:16
  232:9 233:5,15
  234:1
**Shield-generated**
  206:11
**shift** 130:19
**shifting** 53:4 123:2
  123:7
**Shook** 5:4 7:16
**shore** 197:4,6
  205:22 210:15
**short** 16:2 40:16
  210:11 212:8
**shorter** 15:14
**shortfall** 212:2,6
  214:12,15,17
  215:4,10,17,20,22
  216:10 218:17
  219:6,12 220:9
  220:16 221:3,12
  221:15,17,22
  222:5,17 223:4
  224:1
**shortfalls** 215:13
**Shorthand** 2:6
**shortly** 131:14
**short-term** 223:6
**show** 181:19
  187:12 193:3

**showed** 138:3,15
**showing** 20:10
  21:18
**shown** 215:9
**shrunk** 103:7,12
**side** 29:5,8 39:3
  41:8,8 49:2 98:22
  185:12 227:22
  234:18,21
**sign** 38:7 74:13
  97:13
**signatories** 32:21
**signature** 195:2,4
  209:6,20
**signatures** 17:7
  31:22
**signed** 32:15 74:4,8
  86:1
**significantly**
  101:11,12
**signing** 74:1
**similar** 31:9 51:21
  88:16 167:6,15
  167:16 169:19
  170:1 197:5
  219:6
**similarities** 108:9
  108:11,13
**similarly** 26:10
  35:16 150:19
  153:10 194:16
**simply** 98:2 161:12
  177:10 206:13
  221:16
**single** 31:21 151:22
  167:6
**sit** 79:1
**situation** 98:13,16
**situations** 90:5,12
  97:16
**six** 207:13
**six-odd** 44:17

Sheila R. Cizauskas          HIGHLY CONFIDENTIAL          March 10, 20
                                   Boston, MA

26

Skwara 4:5 8:2,2
  160:7
Slcoco@rmkc.com
  3:20
slightly 66:14
slotted 184:9
small 103:5 124:4
smaller 27:2
smears 83:16
smoothly 81:22
Sobol 3:3 7:22
solid 204:16
Solutions 168:19
  168:21
sorry 9:3 89:11
  128:21 144:15
  168:19 183:6
  195:13 202:1
  207:21 218:18
sort 11:6,18 52:18
  65:20 71:16
  87:20 92:8 95:17
  104:11 130:11
  131:11 132:1
  151:22 164:22
  171:21
sounds 204:22
source 160:3
south 22:13 197:4
  197:6 205:22
Southboro 193:16
  194:17 196:15
southern 22:12
speak 24:8 29:10
  75:16 111:4
  210:17 217:4
  230:21 231:5
speaking 107:16
  113:17 197:10
specialist 7:3
specialists 68:20
  91:17,19,22

specialize 92:16
specialties 20:14,15
  23:11 35:14,18
  52:14 53:17
  56:19 92:4,9,11
  92:15
specialty 20:19
  21:11 52:15,22
  54:3,4 55:8 56:3
  56:12,13,13,17,17
  57:5,9,16 58:9,10
  59:6,8 117:13,15
  117:18,19 224:13
  224:15
specific 39:14
  57:11,13 58:9
  82:4 102:21,22
  111:7 136:5
  145:5 156:6
  163:21 166:9
  169:10 185:22
  202:9 213:6
  220:12 223:14,18
  230:22
specifically 55:17
  83:12 85:10
  119:18 120:8
  133:5 135:1
  163:17 175:1,3
  187:8 198:18
  213:14 218:7
  219:4 223:22
specifics 20:9
specified 37:9
  225:2
specifying 102:12
spell 168:16
spoke 120:1 168:6
  168:14
spoken 178:14
sporadic 75:19
spreadsheet 155:12

157:1,3
spreadsheets
  155:16 156:10,13
  156:16 157:7
  163:15
spring 14:9 130:9
  130:18,22 131:9
  146:17,18,22
  150:1,8 152:16
  153:10 164:15,18
  165:21 166:8
ss 237:2
stable 29:1 44:4
  53:4 179:9,11
staff 17:5 26:4 28:1
  33:4,8,9,13,15
  34:2 41:21 42:2
  45:9 97:3,10
  98:21 108:15
  118:2,4,6,10,15
  118:19
stage 176:16
stagger 149:14
staggered 77:19
stamp 153:6
stand 68:10 207:10
  209:3 229:20
standard 70:14
  71:9 72:15,18
  76:2 84:13
  115:15 126:12
  141:11 142:18,21
  143:18 145:1,7
  146:1 177:11,13
  184:5 209:18
  224:16
standardization
  142:4
standardized 142:9
stands 27:3 94:1,16
  121:18
start 8:10 72:21

74:1 130:13
  146:21 162:6,18
started 10:4 12:12
  12:19 13:1 66:15
  76:15 93:9 130:9
  130:18 133:7
  146:12 148:16
  171:3,5 234:12
starting 130:20
starts 201:14
state 7:12 13:11
  41:1 212:9,10
  213:12 218:17
  223:7,7,10
statement 185:3
statements 236:4
STATES 1:1
static 101:14
  124:11
stay 15:12,14
steadily 180:13
stenographically
  237:11
step 110:9 132:5
Stephen 3:15
steps 162:21 163:8
  188:11
Steve 8:2 116:17
  180:15 186:7
Steven 4:5 7:18
stick 14:17
sticking 42:19
stint 25:6
stir 199:8
stop 12:8
stopped 179:12
Strategies 127:22
  129:21 130:2
  152:19 153:14
  157:20 158:5
  164:5 179:4,8,14
  180:4 181:16

182:11 186:20
strategy 127:18,19
  128:8 130:17
  131:4 152:20,22
  153:1,8,18 158:2
  158:6,6 178:15
  187:2,3,10 188:5
  190:20 191:5
  222:12,15 226:1
Street 1:19 2:10
  3:6,16 7:5,10
structure 24:10,13
  31:18 46:18
  87:15 88:16 91:2
  96:1 172:14
structures 65:9,10
struggling 138:12
  139:1
studied 138:4
  139:15
study 10:4 13:16
  127:13 128:3,7
  131:13 132:12
  143:12 183:4
studying 72:4
subfolders 162:12
subject 181:14
  209:20 222:11
submission 102:1
submits 102:12
submitted 102:22
subscribe 236:3
Subscribed 236:1
subsequent 188:2
subset 57:11,13
  124:4 140:15
  157:11 161:2
  223:14,19
subsets 88:4
substantial 67:8,1
  67:15
substantially 177:

Sheila R. Cizauskas          HIGHLY CONFIDENTIAL          March 10, 200
                                  Boston, MA

| | | | | |
|---|---|---|---|---|
| substantively 173:8,10 | surgery 94:22 95:1 | taken 7:10 69:20 | 89:6 93:17 | Thanks 235:3 |
| suburb 35:7 | surrounding 156:8 | 106:15 186:14 | 191:21 | they'd 19:22 27:22 |
| success 83:18 | suspended 235:7 | 227:12 237:20 | tell 9:5 93:13 102:2 | thing 58:16 208:11 |
| successful 22:8 | sworn 8:7 236:11 | takes 24:16 | 169:7 171:11,19 | things 8:11 11:21 |
| successfully 147:12 | 237:9 | take-it-or-leave-it | temporarily 40:18 | 12:2 29:6 59:1 |
| suggest 106:2 | system 23:1 79:15 | 145:20 | ten 27:3 29:22 | 81:22 94:2 95:1 |
| suggested 107:12 | 79:22 80:9,18 | talk 46:1 68:5 70:9 | 179:6 180:22 | 229:8,18 |
| suggesting 225:5 | 81:1,4 166:17,19 | 75:4 96:1 120:7 | 209:6 214:20 | think 27:12 29:10 |
| suggestion 123:21 | 169:18 170:1,6 | talked 56:22 82:19 | 215:3 | 32:12 34:12 |
| 171:15,17,18 | 200:22 201:13 | 93:5 117:12 | tens 228:18,19 | 44:20,21 57:19 |
| suggests 139:2 | 202:2,9,10 207:8 | 169:4 190:21 | tenure 49:14 | 83:14,14 84:7 |
| suit 176:15 | 207:11,12 210:9 | 231:11 | term 47:2 119:9,11 | 88:12 91:15 |
| suitable 48:14,16 | systems 14:16 25:8 | talking 36:13 52:19 | 119:13,19 121:15 | 93:21 101:7,10 |
| Suite 7:5 | 25:9,16 26:2,21 | 65:11 70:1 73:3 | 121:16 161:16 | 102:3 160:7 |
| sum 69:5 88:20 | 27:10 28:3 29:21 | 98:13 99:9 | 210:11,13 212:9 | 180:14,15,16 |
| 89:2 | 30:6 31:18,19 | 101:10 104:7 | 234:17 | 186:10 192:11,12 |
| summarized | 32:3,10,15,20 | 106:19 122:7 | terms 23:5 24:2 | 205:1 207:11,13 |
| 156:19 | 33:5,6,7,14 34:1 | 138:19 154:8 | 28:12,21 33:2 | 210:2 215:16 |
| summer 14:12 | 34:2 36:20 37:2,6 | 189:4 199:6 | 34:3 36:4,9 42:20 | 216:21 231:8 |
| 131:9 146:22 | 37:14,18 38:6,12 | 231:7,8 234:12 | 53:3,17 67:17 | 233:13 |
| 174:11 | 38:21 42:6,14 | talks 182:14 | 70:10 92:16 | thinking 27:20,22 |
| sums 21:21 | 50:10 51:22 71:2 | tape 106:11,14 | 97:17 98:2,3 99:7 | 65:5 79:21 96:21 |
| sunk 199:4 | 73:16 132:15 | target 104:12 | 99:9,10 100:7 | 100:1 102:10,19 |
| superiors 222:10 | 165:9,10 166:7 | task 16:12 31:12 | 103:11 105:20 | 148:13,18 176:10 |
| supplies 12:1 | 168:15,18 169:6 | 33:13 80:2 | 112:19 113:5 | third 87:11 125:6 |
| supply 38:2 | 169:15 170:7 | tasked 15:6 16:3 | 224:8 229:11 | 189:7 196:14 |
| supported 157:14 | | 152:9 175:6 | Terrance 172:22 | 213:22 |
| supposed 188:22 | **T** | 187:4 | Terrence 128:17 | thought 60:9 |
| sure 16:21 22:21 | T 6:9 | Tasks 80:6 | tertiary 24:12 | 178:13 |
| 23:3 26:13,19 | table 30:1 194:9,12 | team 71:2,4,5,5,10 | 68:17 84:19,21 | thousands 228:18 |
| 28:16,16 41:6 | 208:7 | 71:14 72:3 116:5 | 85:2,6,7,7,8,11,18 | 228:19,20 |
| 43:19 53:8 59:1 | tail 110:21 | 128:3,4,6,12,19 | 86:22 231:9 | three 13:13 25:17 |
| 73:6 77:4,14 | take 30:17 42:21 | 129:7,9 130:3,6 | test 165:14 232:17 | 44:21 45:15 |
| 92:11 102:5,7 | 46:19 55:10 | 130:17,18 131:10 | testified 8:8 62:11 | 65:14 67:12 |
| 131:1 135:11,13 | 69:16 70:16 72:5 | 131:16,17 166:13 | 164:17 170:11 | 91:14 95:4 100:3 |
| 165:15 173:14 | 73:1 77:8,10,11 | team's 72:8 | testimony 6:2 70:7 | 101:14,22 104:14 |
| 179:5 183:7 | 77:18,21 106:12 | technical 12:14 | 120:4 138:2 | 104:15 105:9 |
| 194:1 203:9,9,22 | 147:10 148:10 | technically 161:12 | 139:8 181:10 | 106:21 107:3,22 |
| 209:12 | 149:3 162:21 | technologies 16:21 | 182:18 193:13 | 108:5,10,14 |
| surgeon 10:16,17 | 163:8 182:4 | 18:18 19:2 84:1 | tests 232:8 | 189:16 197:1 |
| Surgeries 184:9 | 186:11 193:4 | technology 83:9 | text 163:6 | three-odd 65:2 |
| | 194:19 205:16 | 85:5 86:17,20 | Thank 228:9,10 | threshold 52:16 |
| | 227:9 | | | |

Sheila R. Cizauskas | HIGHLY CONFIDENTIAL | March 10, 20
Boston, MA

28

---

54:20 55:4 56:16
107:8
**tied** 102:21
**till** 45:16 145:16,16
**time** 7:7 9:15,17
  11:2 12:9 13:9
  14:16 15:11
  16:10,21 17:8,12
  20:22 21:15
  25:11 26:2 31:21
  34:⁓ ⁓ ⁓ 5.13
  ⁓⁓⁓ ⁓2,7
  49:⁓ ⁓⁓.8 60:15
  61:11 62:19
  69:⁓ ⁓ 2⁓ ⁓⁓2
  71⁓⁓,⁓, ⁓⁓2:20
  72:21 73:20
  76:12,19 77:5,9
  77:19,21 78:9
  88:3 93:9 99:14
  101:4,4 103:12
  104:7,10,11
  105:22 106:13,16
  108:18 112:5,13
  114:17 115:8
  116:7,11,13,22
  117:6,13 126:22
  127:1,9 128:18
  130:12 132:3
  148:15 153:20,21
  154:5 160:13,16
  166:10 168:13
  170:12 172:1,4
  173:3,18 178:11
  182:4 184:13
  186:12,15 191:10
  199:2 209:1
  212:9 214:8,10
  219:9,11,15
  223:7 227:10,13
  230:8 235:5
**title** 9:6,9,14 15:3

30:10,13,20 41:3
41:11 42:1 44:22
45:3,11 163:20
173:2,13 179:18
213:19
**titles** 44:18
**today** 68:15 104:9
  159:3 170:11
**Today's** 7:6
**told** 72:22 76:13
**Tom** 128:19 129:4
**Tony** 180:6
**top** 51:7 189:7
  191:14 205:9
  224:18
**topic** 8:18 126:21
  199:16
**topics** 8:20
**total** 11:2 63:10
  69:5 88:17 99:10
  104:13 180:21
  189:16,21 190:16
  214:22 221:14
**transcribed** 237:11
**transcript** 8:12,15
  8:20 236:1,3
  237:13
**transferred** 64:2
**transition** 49:10
  50:1,4 52:12 53:2
  55:13 63:18 70:4
  70:11 71:19,22
  72:4,5,11,22
  73:11,14 74:14
  74:17,22 75:1,5
  75:11,15,21 76:9
  76:14,15,16 77:2
  77:8,17 78:18
  79:5,9,10 80:3,4
  81:15,20,22
  82:13,15 109:15
  111:16 113:5

115:22 116:4
117:3 124:21
125:10,22 126:7
140:21 141:4,9
141:11 142:8,18
143:20,21 144:11
146:5,15,20
147:8,16 148:20
149:12,13 150:9
150:14 151:18
152:17 156:14,20
157:20 164:15
165:1,10,18
166:3 226:15
**transitioned** 71:8
  112:16 115:11
  128:18 147:3,12
  148:2
**transitioning** 72:10
  110:1 111:22
  117:2 151:4
  152:6 153:12
**transitions** 152:14
**transplants** 85:14
**treat** 171:14
**treated** 108:6,12
**treating** 170:3
**trend** 87:16,17
  89:21 100:6,9
**trended** 203:3
**trends** 39:11,13
  87:20,21 231:19
**Treo** 168:15,18,19
  168:21 169:6
**tried** 132:16 229:13
  229:18
**trouble** 221:8
**true** 60:8 62:16
  122:11 190:22
  191:4,8,9,10,12
  194:16 237:13
**try** 31:15 36:8

66:14 139:4
149:12 215:22
**trying** 20:12 28:22
  44:20 53:15
  54:12 56:2 101:7
  159:19 178:8
  180:11 204:16
  221:1
**turn** 194:22 229:2
**turning** 31:17
  115:9 225:16
**two** 34:12,13 40:4
  44:21,21 45:10
  53:21 65:18
  102:7 139:22
  176:22 188:21
  189:1 196:17
  200:13 222:8
  224:6
**two-year** 14:6
**Tyler** 4:15 7:15
**type** 100:12 102:9
  102:17,18 104:5
  168:10 170:7
  205:15,18 229:11
  232:17
**types** 47:10 91:22
  101:8 102:8
  132:6
**typewriting** 237:12
**typical** 96:1
**T-r-e-o** 168:17

---

**U**

---

**Uh-huh** 14:18
  21:19 26:15
  53:11 54:16
  55:19 80:11
  82:22 90:9 99:13
  100:5,18 101:1
  102:16 105:21
  130:1 131:18
  133:17 134:17

137:19,22 138:5
138:21 144:17
154:11 179:16
182:20 188:6
189:8,18 190:4
194:8,11 195:3
196:9,13 198:2
199:7 232:12
**ultimately** 49:6
  64:2 71:20
  137:15 172:16
**umbrella** 99:2
**unacceptable**
  54:17 55:14 56:6
**unanswered**
  219:10
**undergrad** 13:8
**undergraduate**
  13:10
**underlying** 24:9
  53:4 87:15
**understand** 25:20
  41:14 50:21 53:8
  54:12 56:2 60:5
  67:21 83:3 105:3
  115:10 122:4,7
  122:20 130:15
  138:19 139:8
  142:6,11 143:2
  146:11 150:2
  167:15 168:9
  171:2 178:9
  180:11,12 199:5
  203:16 205:7
  221:2
**understanding**
  42:14 43:8 50:5
  57:8,14 58:1,4
  59:9 67:1 73:21
  92:7 107:10,21
  113:16,21 118:1⁓
  118:21 119:2,12

---

Sheila R. Cizauskas          HIGHLY CONFIDENTIAL          March 10, 20(
                                  Boston, MA

| | | | | |
|---|---|---|---|---|
| 119:20 120:1,9 | usage 40:7 84:16 | varying 56:16 | wanting 178:8 | 130:3 160:9 |
| 120:14,20 121:5 | use 19:8 37:7 54:18 | vendor 58:3,8,9 | wants 125:22 | 178:14 189:3 |
| 121:17 122:1 | 55:18 57:15 58:3 | 59:7 | **Washington** 7:5 | 193:22 218:20 |
| 126:11 134:11 | 58:9,10 73:17 | verified 216:8 | wasn't 24:3 33:19 | **When's** 114:17 |
| 146:4 149:10 | 82:21 84:13 | verify 215:22 | 41:13 71:4 80:16 | 219:11 |
| 160:2 161:20 | 86:16 87:5 93:12 | versus 24:15 34:19 | 88:14 141:21 | **WHEREOF** 238:3 |
| 163:4 167:1,3,11 | 94:2 100:7 | 48:7 50:22 66:18 | 142:2,12 143:3 | **Whitney** 15:21 |
| 205:11 218:13,15 | 107:11,16 161:11 | 95:14 99:16 | 177:9,22 190:5 | 16:19 18:18 |
| 225:22 226:17,21 | 161:16 162:9 | 100:8,14 101:2 | 199:3 | **wholesale** 1:7 6:14 |
| **understood** 63:8 | 174:4 177:17 | 101:21 105:11 | **Waterbury** 10:14 | 7:9 114:15,18,21 |
| 122:14 138:1 | 229:6,16 231:12 | 109:1 134:13 | way 31:12 37:9 | 115:2 119:9 |
| 169:16 203:17 | 231:18 232:5,10 | 136:22 178:1 | 42:19 49:20 57:4 | 181:22 |
| **unexpectedly** | 232:13,15 233:1 | 220:19 232:17 | 66:15 82:2 92:6 | **willingness** 18:8 |
| 40:17 | uses 112:17 117:15 | **Vertes** 179:17,18 | 101:18 119:4 | 82:12 |
| **uniform** 23:6,8,10 | usually 24:9 | 180:2 222:7 | 153:1 157:19 | **window** 166:10 |
| 23:11 32:19 43:4 | **utilization** 19:5 | viability 72:10 | 166:8 169:7 | 229:11,15 |
| **unique** 21:11 113:1 | 25:13 39:11,13 | viable 43:13 48:21 | 204:16 213:21 | **winter** 126:20 |
| **unit** 43:21 64:2 | 87:4 112:22 | vice 179:19,20 | **Web** 229:5 | 129:17 130:14,16 |
| **United** 1:1 16:20 | 231:20 232:7 | 180:6 213:18,20 | **Webb** 4:14 7:15 | 131:2 |
| 18:18 19:2 | **utilized** 125:14 | video 7:1,3 69:18 | week 159:3,4,4,18 | **withdraw** 20:3 |
| **units** 45:21,22 | **utilizing** 46:19 74:1 | 69:21 106:10,13 | weeks 73:5,7 74:20 | 39:20 66:4 75:9 |
| 60:21 61:2 | 84:1 | 106:16 153:21 | 76:20 174:18,19 | 77:6 81:20 |
| **University** 14:1 | | 154:5 160:13,16 | weights 50:20 51:4 | 129:16 131:15 |
| **unlimited** 78:16,21 | ———— **V** ———— | 186:12,15 227:10 | went 9:20 10:3 | 144:15 150:1 |
| **unlimited-time-d...** | **valid** 171:18 | 227:13 235:5 | 14:1,3,15 15:11 | 158:17 198:9 |
| 78:19 | **Valuation** 201:2 | **Videographer** 5:15 | 28:8 31:14 162:6 | 201:22 |
| **unmanageable** | **value** 19:10 214:1,9 | **VIDEOTAPED** | weren't 82:7 | **withhold** 47:7,15 |
| 54:10,13 | **values** 29:11 204:5 | 1:18 2:1 | **West** 10:17 27:1,3 | 61:7 88:6,17,22 |
| **unpredictable** | **valuing** 201:11 | visited 15:16 17:3 | 27:5 30:2 | **withholds** 47:14 |
| 126:8 | **Vanguard** 193:15 | 17:20 19:6 27:6 | **Westborough** 64:1 | **witness** 2:2 68:2 |
| **unrelated** 189:2 | 194:21 196:7 | visits 21:10 | **We'll** 164:10 | 98:15 159:12 |
| 210:15 | **variation** 23:7 24:1 | voluntary 15:10 | 181:20 | 170:14 181:9 |
| **untenable** 64:3 | 34:13 43:5,8 | | we're 36:13 69:18 | 182:7 187:18 |
| **update** 74:5 80:16 | 136:5 145:14 | ———— **W** ———— | 69:22 73:14 | 192:11 193:6 |
| 115:1 127:5 | 224:16 | **WAC** 119:10,12,15 | 95:20 98:13 | 194:14,19 195:9 |
| 184:1 | **variations** 23:9 | 119:16,16,21 | 101:9 106:14,18 | 198:6 199:18 |
| **updated** 73:16 | 69:7 | **Waltham** 42:3 | 122:7 153:21 | 200:8 205:4 |
| 79:15 80:9,13 | **varied** 124:18 | 238:5 | 154:5 160:13,16 | 208:3 224:9 |
| 184:12 | **variety** 91:19 | want 19:21 174:14 | 186:12,17 199:16 | 228:9 238:3 |
| **updates** 184:13 | **various** 32:9 61:9 | 197:9,11 231:16 | 204:19 222:19 | **witness's** 197:13 |
| 225:14 | 118:1 | 231:17 | 227:10,13 235:6 | **word** 33:16,17 |
| **upside** 64:22 233:3 | **vary** 56:13 120:3 | **wanted** 8:16 19:12 | we've 56:22 87:1 | 139:2,5 162:7 |
| | 124:12 | 82:11 110:8,9 | | |

Henderson Legal Services
(202) 220-4158

Sheila R. Cizauskas          HIGHLY CONFIDENTIAL          March 10, 20
                                  Boston, MA

30

| | | | | |
|---|---|---|---|---|
| 218:1 | 171:11 205:10 | 203:3 209:3 | **01CV12257-PBS** | **10/1/06** 148:8 |
| **words** 20:18 24:21 | 212:9 217:18 | 214:15 231:21 | 1:3 | 149:21 220:1 |
| 38:4 41:12 43:15 | 218:2,16,18 | 232:1 | **02199-7610** 3:18 | **10/1/99** 205:9 |
| 54:14 73:12 | 219:2 226:12 | **years** 9:22 11:4 | **02215-3326** 4:8 | **10:51** 69:18 |
| 161:19 201:21 | **works** 116:16 | 13:13 25:17 | **0242** 3:8 | **100** 220:15 |
| **work** 10:10,13 | 185:5 | 44:17 45:4,15 | **03** 61:11 62:20 63:6 | **10036-6710** 4:18 |
| 11:18 14:15,15 | **wouldn't** 27:15 | 65:2,15 67:12 | 130:16 | **1010** 7:5 |
| 25:15 30:13 | 38:6 50:18 54:4 | 73:5,8 91:13,14 | **04** 130:10,13,14,18 | **11** 187:19 189:5 |
| 116:20 123:19 | 67:10 80:22 82:9 | 93:2,3 95:5 100:3 | 130:19,22 131:2 | **11:09** 69:21 |
| 128:1,8 129:22 | 98:20 111:14 | 101:14,22 147:14 | 131:9 137:5 | **11:53** 106:13 |
| 130:3,8,17,18 | 148:6 174:14 | 148:10,15,16 | 154:9 195:5 | **1120** 7:4 |
| 131:2,4 152:10 | 176:12 | 151:16 204:17 | **05** 130:11,13,20 | **1133** 4:17 |
| 153:14 154:9 | **wrap-around** | **yesterday** 8:11,14 | 137:5 146:13,17 | **12:07** 106:16 |
| 156:8,11,18 | 233:10 | **yesterday's** 8:12 | 150:1,11 152:16 | **12496** 6:19 200:4 |
| 157:18,21 158:5 | **write** 90:2,6 | **York** 4:18 30:18 | 152:18 154:9,10 | **12496-12500** 6:21 |
| 163:12,18 164:5 | **writes** 84:17 90:18 | 35:7,8 41:1 42:3 | 164:15 165:22 | 206:19 |
| 164:19,22 165:8 | **writing** 84:5,17 | 42:6 | 203:12 208:21 | **12497** 208:8 213:2 |
| 165:13 166:6,10 | **wrong** 231:9 | | 209:3 226:16 | **12499** 224:7 |
| 166:12 172:16 | | **$** | **06** 85:1 109:18 | **12501** 6:16 187:13 |
| 173:5,8,11 174:4 | **X** | **$2.6** 212:1 214:11 | 147:20 150:13,16 | **12593-12609** 6:18 |
| 174:9 177:3 | **X** 6:1,9 56:3 | **$2.7** 212:1 214:12 | 151:5,7,12,13 | 197:18 |
| 178:15 179:4,9 | | **$3.9** 202:14 | 153:11,13 154:10 | **13** 195:1 |
| 179:14 180:4 | **Y** | **$4** 209:5,10,22 | 191:16,17,19 | **13002** 161:1 226:7 |
| 181:16 182:12 | **yeah** 36:14 38:3 | 210:21 | 222:1,18 | **13002-13011** 6:12 |
| 184:14 186:21 | 54:12 68:16 | | **07** 150:19,20 | 159:8 |
| 187:3 188:7,15 | 79:13 85:9 121:3 | **0** | | **13011** 161:1 |
| 192:1,6,10 | 127:19,20 128:22 | **000173-000175** | **1** | **14** 226:8 |
| 200:13,17 204:10 | 131:8 151:9 | 6:20 205:5 | **1** 106:14 209:17 | **14th** 198:3 |
| 213:7,14,15 | 168:19 180:11 | **001** 6:12 159:7,9,11 | **1st** 109:18 116:2 | **15** 214:20 215:3 |
| 218:8 220:14 | 182:5 208:18 | 225:17 | 124:3,5,14,20 | 220:5,6,7,19,19 |
| 222:12,15 | 220:21 228:21 | **002** 6:13 181:21 | 166:15 214:6,8,9 | 221:18,19 |
| **worked** 10:14,15 | 229:6,9 | 182:1 | 226:16 | **159** 6:12 |
| 10:18 12:14 32:4 | **year** 13:4,6 14:21 | **003** 6:16 187:14,16 | **1:04** 153:21 154:2 | **173** 206:7 |
| 56:2 59:16 | 30:12,16 39:11 | **004** 6:17 193:2,4 | **1:58** 154:5 | **175** 206:7 |
| 114:19 116:18 | 40:20 47:1 62:2 | **005** 6:18 197:17,19 | **10** 1:21 2:11 220:7 | **181** 6:15 |
| 118:1 128:17 | 73:9 78:9,14,22 | 197:21 | 220:19 221:18,19 | **187** 6:16 |
| **worker's** 16:3 | 83:14 91:8,15 | **005188-5239** 6:17 | **10th** 7:6 237:8 | **19** 44:13 |
| **working** 10:22 | 110:3 115:20 | 193:1 | 238:5 | **193** 6:17 |
| 11:3,10,13 12:8 | 125:5 131:4 | **006** 6:19 200:3,5 | **10/1** 219:21,22 | **1969** 11:6 |
| 12:12 13:1 14:22 | 132:21,21 147:1 | 205:3 | **10/1/05** 149:20 | **197** 6:18 |
| 33:4 146:19 | 149:6,7 150:3,6,7 | **007** 6:20 205:4,6 | 215:7 219:16,17 | **1970** 10:9 11:5 |
| 147:16 155:9,10 | 150:13 152:22 | **008** 6:21 206:20,21 | 219:20 220:2,4 | **1974** 11:8 12:5 |
| | 191:17,18,19 | **009** 6:5 | 221:10 | |

Sheila R. Cizauskas          HIGHLY CONFIDENTIAL          March 10, 20(
                                   Boston, MA